Lightning Source[®] Sharjah Retailer FAQs

Ingram and the Sharjah Book Authority have established a joint venture to operate a Lightning Source facility in Sharjah. This new facility allows retailers in the Middle East and North Africa easier access to Ingram's expansive library of wholesale books and guicker delivery times for orders.

Retailers can now:

Use the Ingram ipage® web service to place orders with the new Sharjah facility. If you do not already have an ipage account, please apply for one today, and we will be in touch to help get you set up.

What types of books will be supported?

- Book Types: B&W, Premium .
- Paper Types: Crème 50#, White 50#, White 70#
- Binding Types: Paperback Only .

What are the expected turnaround times for orders?

Books will be manufactured within two working days from receipt of an order. For example: an order received before 12 midday UAE time on a Monday will typically be ready for shipment by 5 p.m. UAE time on Wednesday.

What currency will be used within the region?

The U.S. Dollar will be the currency for retailer orders.

Where will Lightning Source Sharjah ship to?

Lightning Source Sharjah will only be able to ship to designated countries set-up for shipping from the Sharjah facility. Those countries are:

UAF

Kuwait

Oatar

- Bahrain
- Egypt
- Israel

Jordan

- Paletstinian Territories

Currently, due to US government sanctions, books will not be exported to Syria and Iran. This relates to publisher direct orders as well as retailer orders - we will not onboard any retailer based in either country.

Which publishers' titles will be available from Lightning Source Sharjah?

It is our intention to work with key publishers to provide a full and varied library to this market.



- Saudi Arabia

Turkey

Oman

Lebanon

- - Pakistan

How do I sign up for Lightning Source Sharjah?

You will need to sign a distinct Sharjah Retailer Agreement. This agreement will enable visibility of titles available from Lightning Source Sharjah and allow you to order titles from the facility via your ipage® account.

To learn more about the Lightning Source Sharjah project, please visit <u>ingramcontent.com/</u> <u>sharjah</u> where you can view the latest updates and register your interest.

