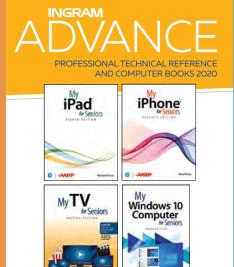
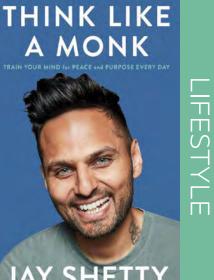


ONE ONE AND ONLY IVAN Ratherine Applegate INGRA







INGRAM PUBLISHER ADVERTISING

2021 MEDIAKIT

INGRAM

CONTACT US

ADVERTISING SALES TEAM



Cheryl Jones-Benson
Sales Manager, Publisher Advertising cheryl.jones@ingramcontent.com



Holly MerrimanPublisher Marketing Manager
holly.merriman@ingramcontent.com



Davina Powell
Publisher Marketing Manager
davina.powell@ingramcontent.com



Rose Tinker Senior Advertising Representative <u>rose.tinker@ingramcontent.com</u>



Rasco Gordon
Advertising Representative
rasco.gordon@ingramcontent.com



Andrew Soto
Advertising Representative
andrew.soto@ingramcontent.com



Melissa Huddleston
Publisher Revenue Manager
melissa.huddleston@ingramcontent.com

General Ingram advertising inquiries may go to ibgadsales@ingramcontent.com.

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> Advance

Our flagship publication serves as a buying guide for the best in hardcover, trade paper, audiobook, gift & game, and mass market releases.

Circulation:

7,500 in print 28,000 digitally

> Deadlines:

Issue	Materials Due	Delivery
March 2021	12/01/20	January
April 2021	1/11/21	February
May 2021	2/02/21	March
June 2021	3/08/21	April
July 2021	3/31/21	May
August 2021	5/04/21	June
September 2021	5/28/21	July
October 2021	7/02/21	August
November 2021	8/03/21	September
December 2021	9/01/21	October
January 2022	10/05/21	November
February 2022	11/02/21	December

> Rates:

Black & White	Retail	Small Press Rate
1/4 Page	\$1,020	\$600
1/2 Page	\$1,700	\$1,000
Full Page	\$2,635	\$1,550
Four Color	Retail	Small Press Rate
Full Page	\$3,145	\$1,850
Page 1	\$4,200	
Page 2-7	\$4,000	
Inside Front Cover	\$4,500	
Inside Back Cover	\$3,600	
Back Cover	\$4,200	
Annotations	Retail	
> <u>Super Annotation</u>	\$200	



> Advance Supplements

Packaged within each issue of Advance, these supplements promote backlist or frontlist titles in specific categories.

Circulation:

7,500 in print 28,000 digitally

> 2019 Supplements:

Category	Issue	Materials Due
Mystery, Suspense & True Crime	March Advance	12/01/20
Business	April Advance	1/11/21
Teen	May Advance	2/02/21
Summer Reads	June Advance	3/08/21
Publisher Rep Picks	July Advance	3/31/21
Current Events	August Advance	5/04/21
Mystery, Suspense & True Crime	September Advance	5/28/21
Sci-Fi Fantasy & Horror	October Advance	7/02/21
Business Books	November Advance	8/03/21
New Year, New You	December Advance	9/01/21
Current Events	January Advance	10/05/21
In Honor of Black History Month	February Advance	11/02/21

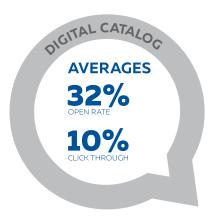
> Rates:

Four Color	Retail	Small Press Rate
Feature	\$600	\$300

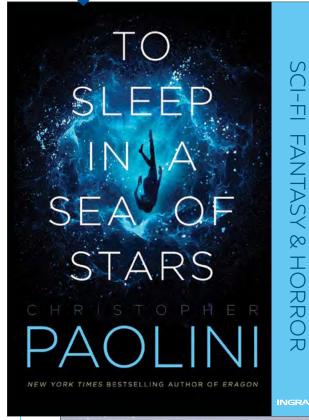
> Specs:

FEATURE SPOTS

Submit covers for feature spots at a minimum size of 300 dpi. Covers must be submitted in full-color.







Multi Title Cover



CI-FI



> Children's Advance

A buying guide for the best in children's publishing.

Circulation:

6,800 in print 28,000 digitally

> Deadlines:

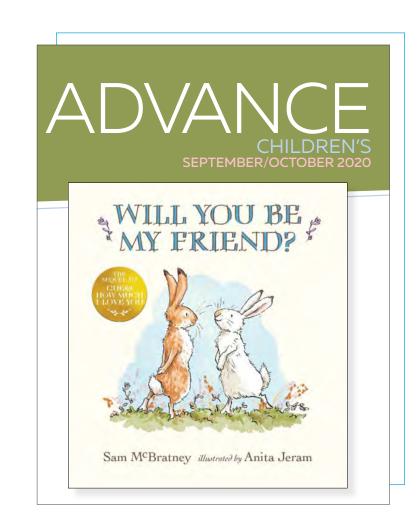
Issue	Supplement Theme	Materials Due	Delivery
March/April	STEM/STEAM	11/12/20	January
May/June	Summer Readeing	1/19/21	March
July/August		3/22/21	May
Sept/Oct		5/20/21	July
Nov/Dec		7/20/21	September
Jan/Feb 2022		9/22/21	November

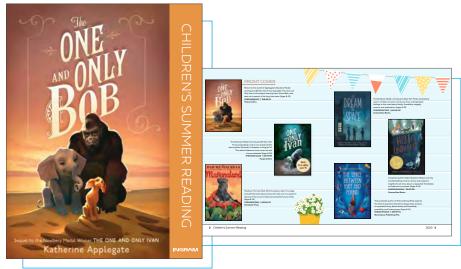
> Rates:

Black & White	Retail	Small Press Rate
1/4 Page	\$700	\$350
1/2 Page	\$1,400	\$700
Full Page	\$1,800	\$900
Four Color	Retail	Small Press Rate
Full Page	\$2,500	\$1,250
Page 1	\$2,900	
Page 2-7	\$2,800	
Inside Front Cover	\$3,000	
Inside Back Cover	\$2,800	
Back Cover	\$3,200	
Annotations	Retail	
> <u>Super Annotation</u>	\$200	

> Supplement Rates:

Four Color	Retail	Small Press Rate
Feature	\$600	\$300





> Children's Holiday

Getting bigger and better each year, advertise new and bestselling children's books in this holiday gift guide.

Circulation:

10,000 in print 28,000 digitally

> Deadlines:

Issue	Materials Due	Delivery
2021	7/26/21	September

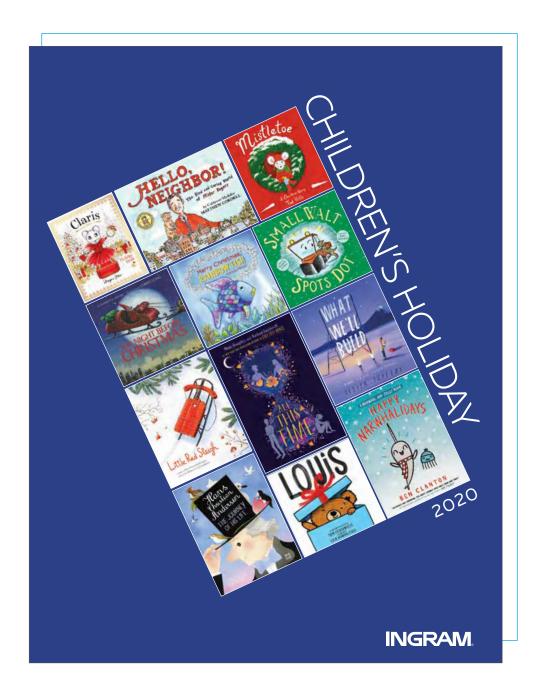
> Rates:

Four Color Retail Small Press Rate Feature \$600 \$300

> Specs:

FEATURE SPOTS





> Christian Advance

Ingram's premier buying guide for Christian retailers.

Circulation:

7,500 in print 28,000 digitally

> Deadlines:

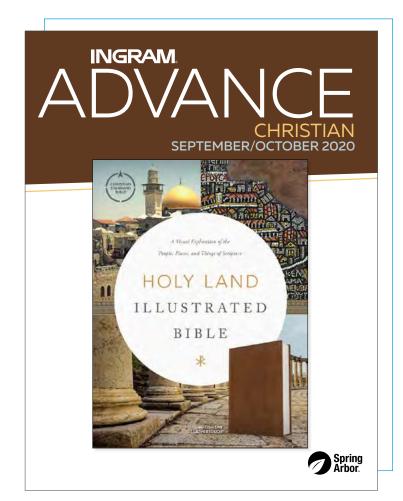
Issue	Supplement Theme	Materials Due	Delivery
Mar/Apr	Spring Inspirations	1/06/21	February
May/June		3/03/21	April
July/Aug		4/30/21	June
Sep/Oct		6/30/21	August
Nov/Dec	Holiday	8/27/21	October
Jan/Feb 2022		10/28/21	December

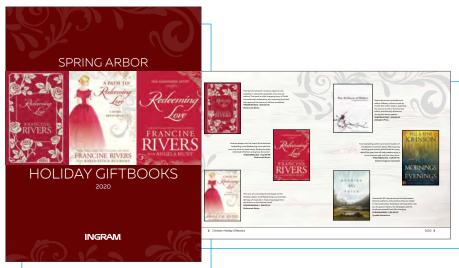
> Rates:

Black & White	Retail	Small Press Rate
1/4 Page	\$800	\$400
1/2 Page	\$1,400	\$700
Full Page	\$1,800	\$900
Four Color	Retail	Small Press Rate
Full Page	\$2,500	\$1,250
Page 1	\$2,900	
Page 2-7	\$2,800	
Inside Front Cover	\$3,000	
Inside Back Cover	\$2,800	
Back Cover	\$3,200	
Annotations	Retail	
> <u>Super Annotation</u>	\$200	

> Supplement Rates:

Four Color	Retail	Small Press Rate
Feature	\$600	\$300





▶ Biography & History

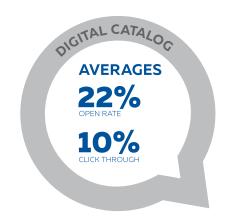
One of our most popular catalogs, feature bestselling backlist or forthcoming titles for all ages in these popular categories.

Circulation:

7,500 in print 28,000 digitally

> Deadlines:

Issue	Materials Due	Delivery
Spring	3/08/21	April
Fall	7/23/21	Septemb



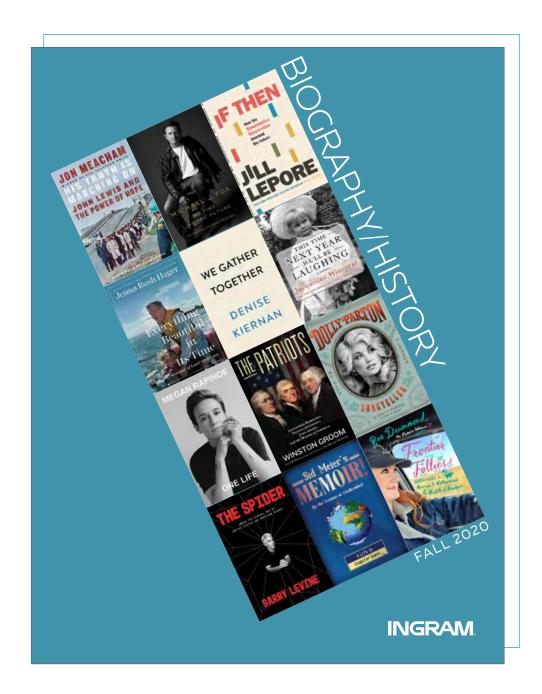
> Rates:

Four Color	Retail	Small Press Rat
Feature	\$600	\$300

> Specs:

FEATURE SPOTS





Calendar

Our customers complete source for 2021 calendars, this publication is organized by category for easy selection.

Circulation:

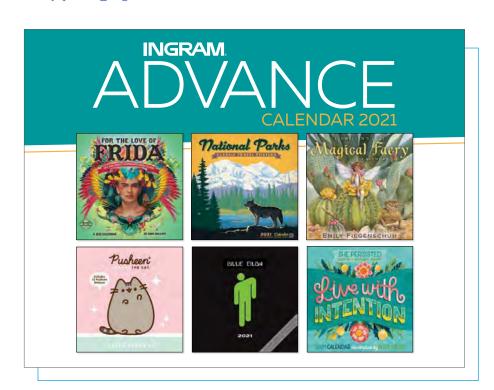
3,700 in print 28,000 digitally

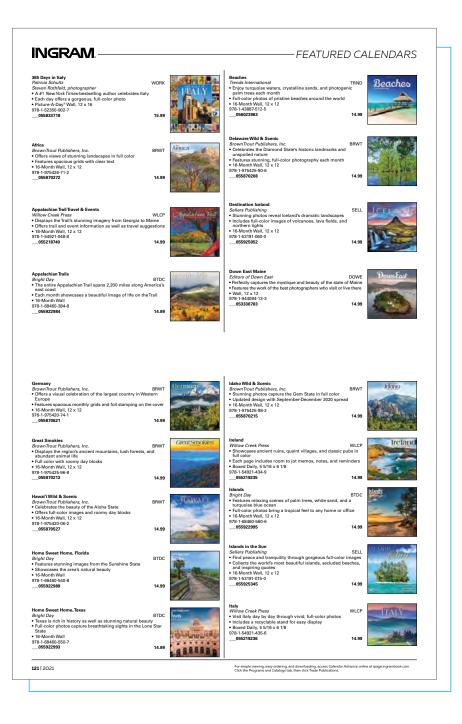
> Deadlines:

Issue	Materials Due	Delivery
2022	4/12/21	June

> Rates:

For rates, please contact Cheryl Jones-Benson at cheryl.jones@ingramcontent.com.





17

VIEW SPECS > INGRAM. CLICK IMAGE FOR A PREVIEW >

> Spring Gift Books, Holiday Gift Books, Fall Gifts & Games, & Holiday Cookbooks

Promote products that make great gifts for all ages.

Circulation:

7,500 in print 28,000 digitally

> Deadlines:

ssue	Materials Due	Delivery
pring Gift Books	1/07/21	February
Holiday Gift Books	7/26/21	September
Gifts & Games	7/26/21	September
Holiday Cookbooks	7/26/21	September

> Rates:

Feature

Retail **Four Color**

Small Press Rate

\$600 \$300

> Specs:

FEATURE SPOTS

Submit covers for feature spots at a minimum size of 300 dpi. Covers must be submitted in full-color.

GITAL CATALO

AVERAGES





➤ Graphic Novels & Comics

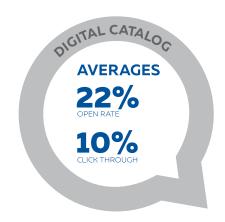
Easily influence buyers interested in this fast-growing genre. Advertise new and bestselling graphic novels and comics seasonally.

Circulation:

6,500 in print 28,000 digitally

> Deadlines:

Deadiffes.			
Issue	Materials Due	Delivery	
Spring	12/31/20	February	
Summer	3/31/21	May	
Fall	7/02/21	August	
Winter	10/04/21	November	



> Rates:

Four Color	
Feature	

Retail \$600

Small Press Rate

\$300

> Specs:

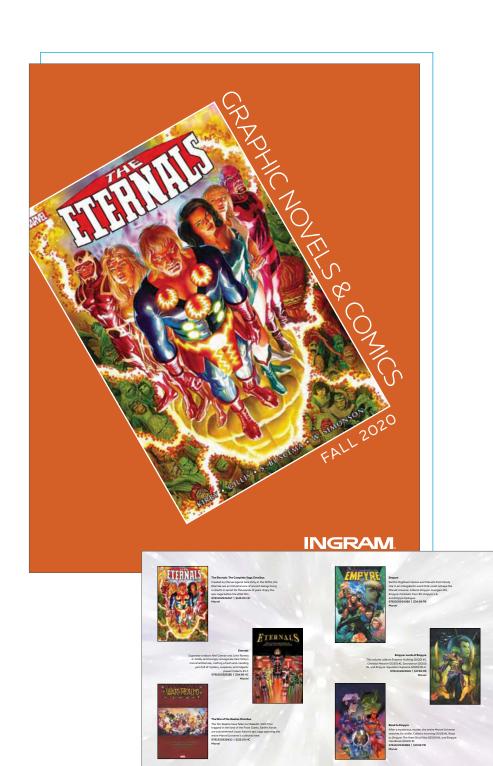
FEATURE SPOTS

Submit covers for feature spots at a minimum size of **300 dpi**. Covers must be submitted in full-color.



Editorial Specs:

Bleed Size: 8.75 x 11 Trim Size: 8.25 x 10.75 Color Profile: CMYK File Format: PDF



➤ Lifestyle

Lifestyle is an exciting way to promote new and perennial bestsellers. Lifestyle features titles in parenting, relationships, health & fitness, self-help & improvement, homeschooling, aging, elder care, personal finance, retirement planning, and more.

Circulation:

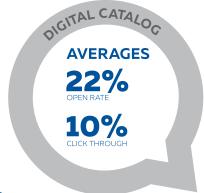
6,600 in print 28,000 digitally

> Deadlines:

Issue	Materials Due	Delivery
2021	2/02/21	March

> Rates:

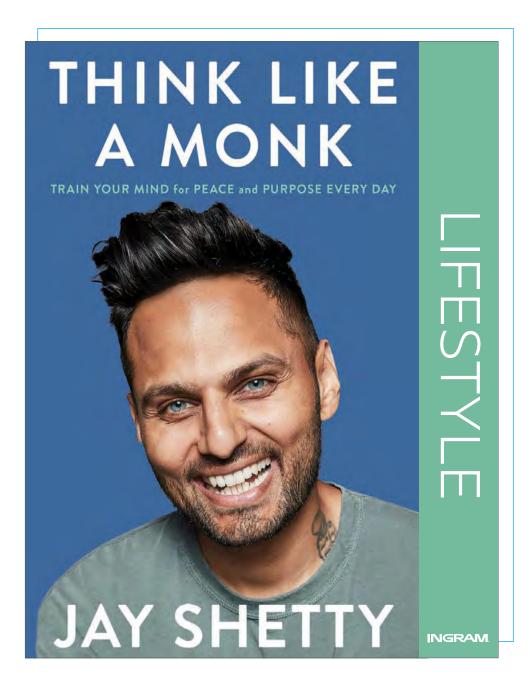
Four Color	Retail	Small Press Rate
Feature	\$600	\$300



> Specs:

FEATURE SPOTS





> Mind, Body & Spirit

Mind, Body, & Spirit is an annual catalog that focuses on titles in spiritual living, self-help, health, diet, and more.

Circulation:

6,600 in print 28,000 digitally

> Deadlines:

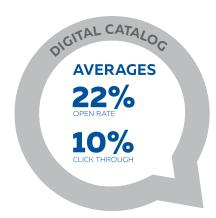
Issue	Materials Due	Delivery
2021	5/28/21	July

> Rates:

Four Color	Ret
Feature	\$60

Small Press Rate

\$300 \$600



> Specs:

FEATURE SPOTS





> Professional, Technical, Reference, & Computer Books

Promote your professional, technical, reference, and computer books through this annual catalog. **PTR** showcases new and bestselling title selections to retailers and libraries interested in these areas.

Circulation:

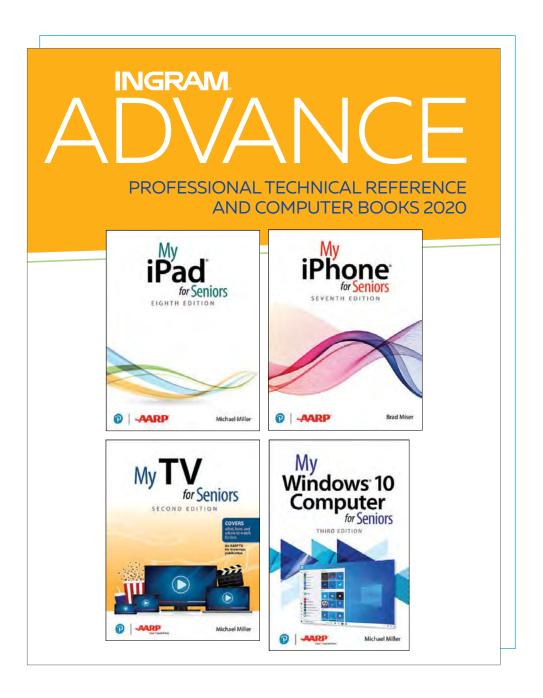
6,500 in print 28,000 digitally

> Deadlines:

Issue	Materials Due	Delivery
2021	8/27/21	October

> Rates:

Retail	Small Press Rate
\$800	\$400
\$1,400	\$700
\$1,800	\$900
Retail	Small Press Rate
\$2,500	\$1,250
\$2,900	
\$2,800	
\$3,000	
\$2,800	
\$3,200	
Retail	
\$200	
\$50	
	\$800 \$1,400 \$1,800 Retail \$2,500 \$2,900 \$2,800 \$3,000 \$2,800 Retail \$200



> Semester

Highlights the new and best of university presses and academic publishers.

Circulation:

6,500 in print 28,000 digitally

> Deadlines:

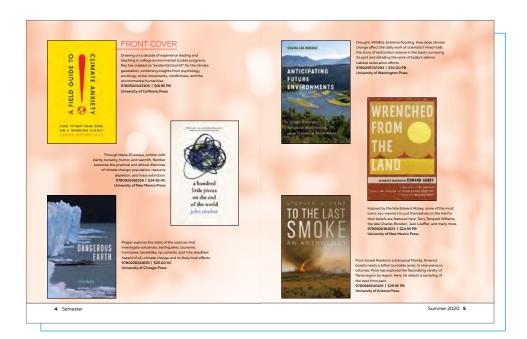
Issue	Materials Due	Delivery
Summer	2/24/21	April
Winter	8/26/21	October

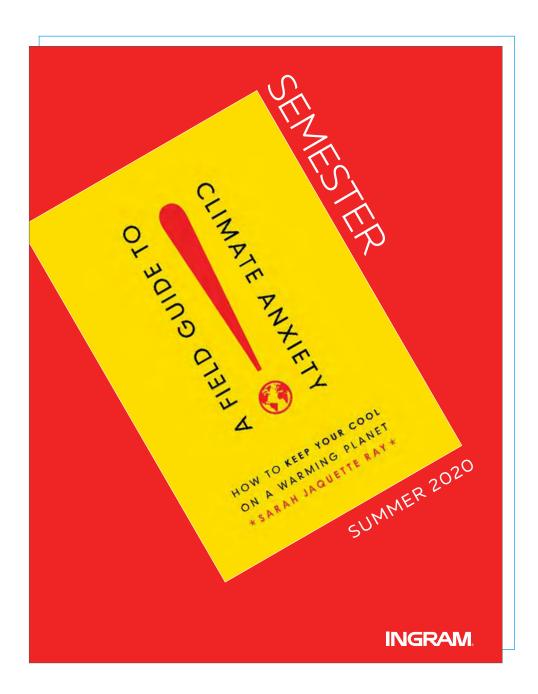
> Rates:

Four Color	Retail	Small Press Rate
Feature	\$600	\$300

> Specs:

FEATURE SPOTS





> Catholic Reflections

Promote your titles for the Catholic audience worldwide.

Circulation:

900 Christian Retailers 200 International Retailers 1,600 ABA Booksellers

> Deadlines:

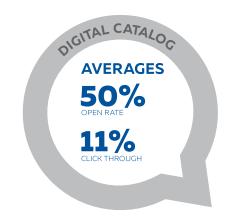
Issue	Materials Due	Launch
Spring	1/12/21	February
Summer	5/10/21	June
Fall	9/07/21	October

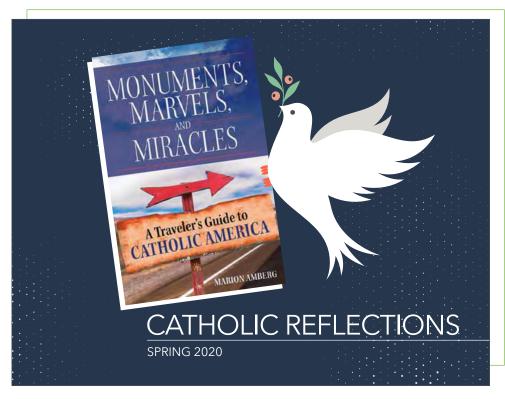
> Rates:

Four Color
Feature \$300

> Specs:

FEATURE SPOTS









> Independent Voice

Created for titles with small press runs, this catalog focuses on those hidden gems not to be overlooked.

Circulation:

25,000 Librarians and Retailers

> Deadlines:

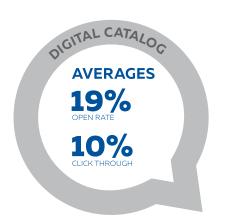
Issue	Materials Due	Launch
Spring	1/15/21	February
Summer	4/16/21	May
Fall	8/16/21	September
Winter	10/18/21	November

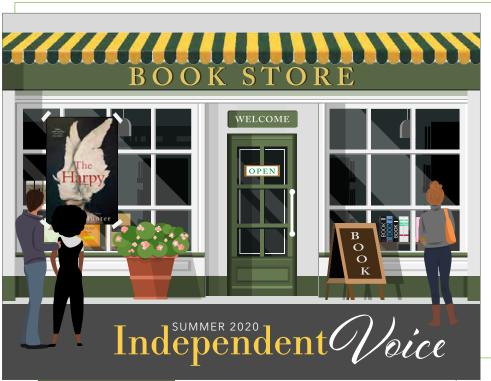
> Rates:

Four Color
Feature \$300

> Specs:

FEATURE SPOTS







>K12 Resource

A comprehensive, easy-to-use guide that promotes your titles in Language Arts, Literature, Math, Science, Social Studies, Arts, and Social Science as well as teacher resources.

Grade levels include:

Pre-K, K-2 (ages 5-7), Grades 3-5 (ages 8-10), Grades 6-8 (ages 11-13), and Grades 9-12 (ages 14-18)

Circulation:

16.700 School & Youth Librarians

> Deadlines:

Issue	Materials Due	Launch
Spring 2021	2/16/21	March
Fall 2021	7/15/21	August
Winter 2021/2022	10/13/21	Novembe
Spring 2022	2/10/22	March

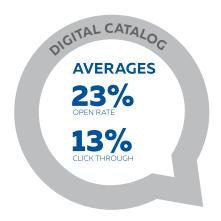
> Rates:

Four Color	
Feature	\$300
Series Feature	\$500
Annotation	\$50



FEATURE SPOTS

Submit covers for feature spots at a minimum size of **300 dpi**. Covers must be submitted in full-color.









GRADES 3-5



The Way Past Winter Kiran Millwood Hargrave Inspired by European folklore, award-winning, bestselling author Hargrave pens a riveting adventure about magic, an eternal winter, and one girl's unbreakable determination to reunite her family. 9781452181554 | \$17.99 HC Chronicle Books



BenBee and the Teacher Griefer The Kids Under the Stairs KA Holt From the author of House Arrest and Knockout comes a funny, clever novel-inverse series about Ben Bellows-who failed the Language Arts section of the Florida State test-and three classmates who get stuck in a summer school class 9781452182513 | \$17.99 HC Chronicle Books

Fall 2020 | 10

> My Spanish Bookshelf

Position your front or backlist titles as must-haves for any Spanish-Language shelf through this seasonal catalog. Editorial opportunities are available.

Circulation:

7,000 Librarians & Retailers

> Deadlines:

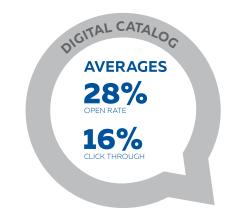
Issue	Materials Due	Launch
Spring	12/31/20	February
Fall	8/05/21	September

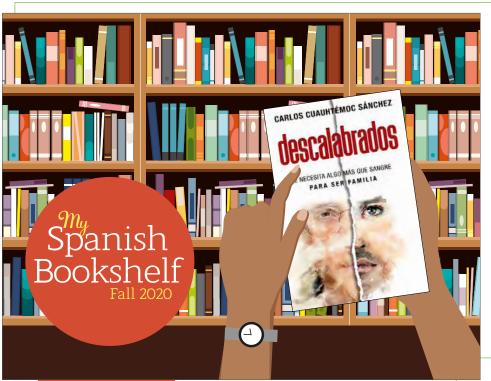
> Rates:

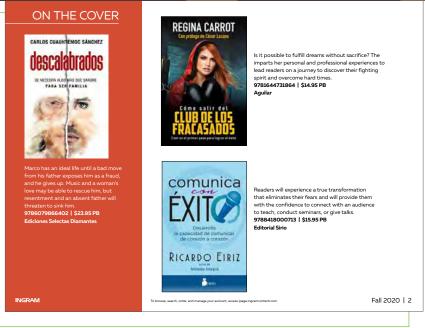
Four Color	
Feature	\$300

> Specs:

FEATURE SPOTS







> Regional Focus

Each issue promotes titles from every state and is divided into four easy-to-navigate geographical sections: Midwest, Northeast, South, and West.

Circulation:

25,000 Librarians & Retailers

> Deadlines:

Issue	Materials Due	Launch
Spring	2/10/21	March
Fall	7/16/21	August
Winter	11/04/21	Decembe

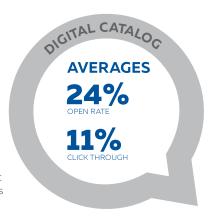
> Rates:

Four Color	
Feature	\$300
Annotation	\$50

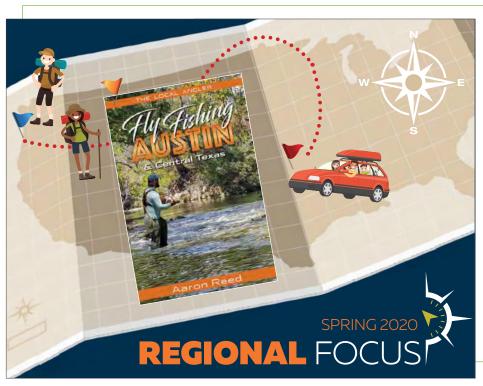
> Specs:

FEATURE SPOTS

Submit covers for feature spots at a minimum size of **300 dpi**. Covers must be submitted in full-color.









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> The Book Samaritan

Ingram's monthly Christian newsletter highlighting industry news, buying trends, topical themes, and buzzworthy books; The Book Samaritan offer publishers the opportunity to put their best titles, important news, and more in front of 4,500 retailers interested in Christian content.

Circulation:

4,500 Retailers

> Deadlines:

Issue	Materials Due
February	1/08/21
March	2/05/21
April	3/12/21
May	4/09/21
June	5/06/21
August	7/09/21
September	8/12/21
October	9/10/21
November	10/08/21
December	11/11/21

> Rates

Full Color	
Spotlight	\$1,500
Banner	\$500
Feature	\$300

> Specs:

Full Color	Size	Resolution
Spotlight	610 × 150	72 dpi
Banner	610 x 150	72 dpi
Full Page Click-Through	650 px wide	72 dpi

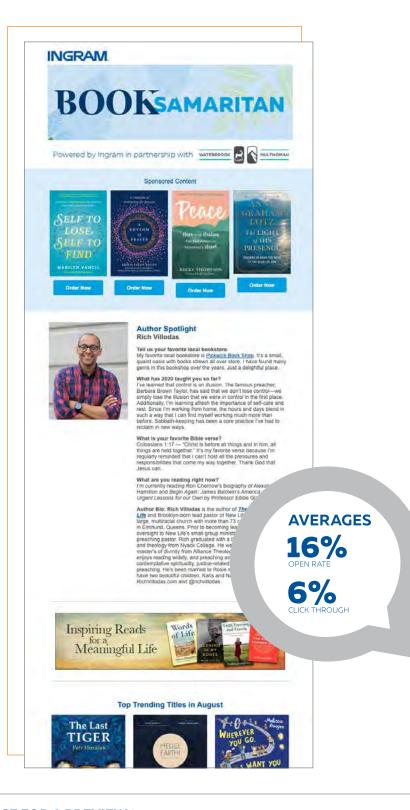
FEATURE SPOTS

Submit covers for feature spots at a minimum size of **300 dpi**. Covers must be submitted in full-color.

Book Samaritan

Our new Book Samaritan Instagram is a great place to have your book discovered on social media.





➤ Collection Development (iCurate Connection)

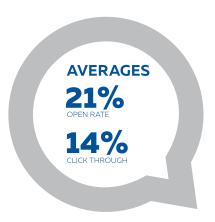
Advertise your titles alongside standing order and continuations program updates from Ingram's in-house librarians. Title spotlights are available and are an easy and effective way to promote your books with library potential.

Circulation:

20,000 Libraries

> Deadlines:

Deadillies.	
Issue	Materials Du
January	11/25/20
February	12/23/20
March	1/22/21
April	2/26/21
May	3/26/21
June	4/22/21
July	5/26/21
August	6/24/21
September	7/29/21
October	8/26/21
November	9/24/21
December	10/28/21
January 2022	11/18/21



> Rates:

Full Color

Spotlight \$2,000 Feature \$300 \$1.500 Youth Spotlight Youth Feature \$300

> Specs:

Full Color	Size	Resolution	FEATURE SPOTS
Spotlight	610 x 150	72 dpi	Submit covers for feature spots at a minimum size
Youth Spotlight	300 x 120 px	72 dpi	of 300 dpi . Covers must
Full Page Click-Through	650 px wide	72 dpi	be submitted in full-color.



> Easy Reads

Reach the people who reach readers. Get your book in front of thousands of booksellers and librarians. You provide the file, we do the rest.

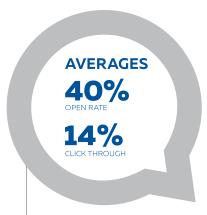
Circulation:

2,000 Retailers 3,500 Libraries 1.200 K12 Libraries

How does it work?

Newsletters link to digital previews
No DRM limitations
Easy to open and read
Files are safe
*PDFs or epubs
No print or postage fees

*PDF files should be submitted in single page format and be less than 25 MB.



What types of titles?

Hot titles
On sale awareness
Backlist gems
Drop-Ins
"Make books"

> Rates:

Four Color	Retail	Small Press Rate
Dedicated	\$1500	\$1000
Multi Title	\$800	\$400

Easy Reads is a fantastic new program that has given me the opportunity to get more reads into booksellers and librarians hands faster, especially on titles where physical galleys were not available. I love that I can get detailed reporting such as open rate, click-through rate, and time spent reading, and so far, the numbers have been strong. The process is seamless, and I am planning to add more titles to this program with each season.

- Morgan Green, Penguin Books

Pasy READS

"Nothing short of a masterwork of humanity, with lyrical arms big enough to cradle the oppressed..." —Award-winning, bestselling author Jason Reynolds



With spellbinding lyricism, award-winning author Zoboi and prison reform activist Salaam tell a moving and deeply profound story about how one boy is able to maintain his humanity and fight for the truth, in a system designed to strip him of both.

READ PREVIEW

Punching the Air 9780062996480 | \$19.99 HC Street Date: September 1

Available for purchase on ipage®

What did you think?

Send feedback to the publisher - take a short survey <u>here</u>.

> Email Campaigns

The perfect advertising opportunity for titles with national publicity.

Eflyers can be targeted by customer type, sales data, or geographic location.

- · Titles must meet minimum stock requirements.
- · Emails link to ipage for easy ordering.
- Additional marketing materials like videos, podcasts, or browse inside, can be included.

> Rates:

races.			220/
Full Color	Circulation	Rate	32% OPEN RATE
Booksellers & Retailers	7,500	\$3,000	
Christian Retailers	4,500	\$2,500	14%
Higher Education Bookstores	800	\$1,500	CLICK THROUGH
Library	12,000	\$3,500	
K-12	2,200	\$2,000	
International	1,000	\$1,500	
Targeted Email		\$1,000 +50 pc	er email

AVERAGES





Full Color	Size	Resolution	Format
Full Page	650 px wide	72 dpi	PDF, JPG, or PSD
Click-Through			

6 VIEW SPECS > INGRAM. CLICK IMAGE FOR A PREVIEW > 4

▶ Indie Wire Newsletter

Want your trade-friendly titles viewed by indie booksellers? Packed with recommendations, interviews, and more, the Indie Wire newsletter is the perfect spot for a banner ad and editorial.

Circulation:

6,000 Retailers

> Deadlines:

Issue	Materials Due
January	11/24/20
February	12/28/20
March	1/27/21
April	2/25/21
May	3/29/21
June	4/27/21
July	5/27/21
August	6/28/21
September	7/30/21
October	8/26/21
November	9/29/21
December	10/27/21

> Rates:

Full Color

Spotlight \$1,500 Feature \$300

> Specs:

Full Color	Size	Resolution
Spotlight	610 x 150	72 dpi
Full Page Click-Through	650 px wide	72 dpi

FEATURE SPOTS

Submit covers for feature spots at a minimum size of **300 dpi**. Covers must be submitted in full-color.

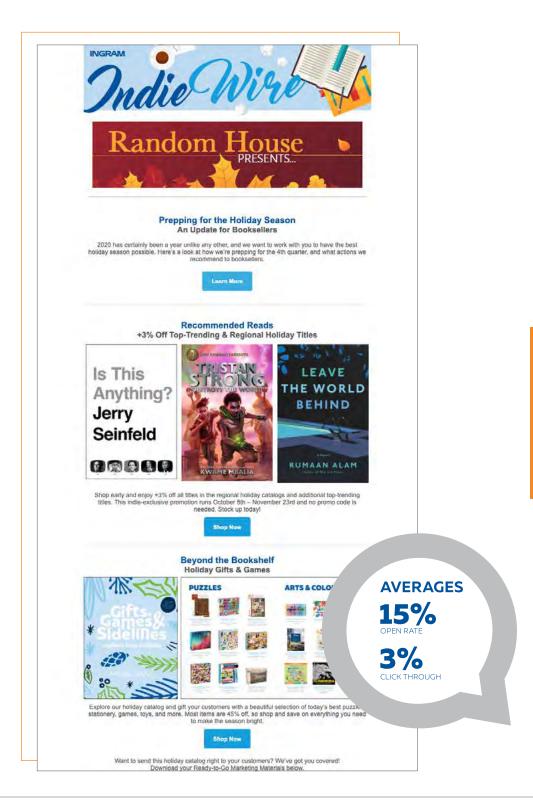
IndieBookBuzz

Looking to connect your content with our followers? Opportunities on IndieBookBuzz include Instagram newsfeed, stories, boosted posts, and IGTV Live. Contact your ad rep for full details.



Subscribers:

9,000 Retailers/Consumers



>ipage® Advertising

With 13,000 unique visits daily; distinguish your titles from thousands of others and advertise where Ingram customers go to order.

Segment	Reach
Retail	18,800
Library	17,500
Christian	7,800
International	7,100
K12	3,800
Higher Education	2,000

> Rates:

Home Page Premium	\$2,500
Home Page Vertical	\$2,000

> Specs:

Full Color	Size	Resolution
Premium Banner	295 x 231	72 dpi
Vertical Banner	139 x 231 px	72 dpi
Horizontal Banner	295 x 106 px	72 dpi
Full Page Click-Through	650 px wide	72 dpi

- · Space is limited
- · Ads are visible to ipage users during the entirety of promotion
- · Retail and Library ads run for two weeks
- · Christian, International, K12, and Higher Education run for one month.



➤ Thematic Email Campaigns

From Reading Group Selections to 12 Themes of Christmas, advertise your titles in these curated and topical emails.

> Rates:

Full Color

Feature

Retail \$600 > Specs:

FEATURE SPOTS

Submit covers for feature spots at a minimum size of 300 dpi. Covers must be submitted in full-color.



AVERAGES

31%

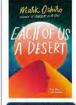
13%

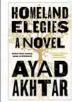


ORDER NOW

ATTICA LOCKE

MY HOME













ORDER NOW











Feature

JANUARY:

Social Action Taxes

FEBRUARY:

Debut Authors Women's History Month Reading Group Selection

MARCH:

Autism Awareness Month Earth Day Spring Sports Board Books Poetry Month

Movie & TV Tie-Ins Mother's Day Bibles & Devotionals



ORDER NOW

Click to view more 12 Themes of Christmas

#1 Sports & Leisure

#2 Cooking & Entertainment

#3 Graphic Novels & Comics

#4 Big Fiction #5 Nonfiction #6 Music & Entertainment

ORDER NOW

ORDER NOW

Graduation Father's Day LBGTQ Pride Juneteenth Audiobook Month

JUNE:

Debut Authors Movie/TV Tie-Ins Reading Group Summer Olympics

National Parks Month Board Books Bibles & Devotionals

AUGUST:

Poetrv Reading Group Selections Debut Authors

SEPTEMBER:

LBGTQ History Day Hanukkah

12 Themes of Christmas

- 1. Sports & Leisure
- 2. Cooking & Entertaining
- 3. Graphic Novels & Comics
- 4. Big Fiction
- 5. Nonfiction

OCTOBER

6. Music & Entertainment

- 7. Coffee Table Books
- 8. Children's Books
- 9. Inspirational
- 10. Stocking Stuffers
- 11. Christmas Cozies
- 12. Humor

NOVEMBER:

Christian Holiday Diabetes Awareness Month Bibles & Devotionals

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INGRAM CLICK IMAGE FOR A PREVIEW > **VIEW SPECS**

> World Reader

Raise title awareness globally by promoting your upcoming books through World Reader, a bimonthly international e-newsletter that features timely buyer recommendations, Ingram bestseller lists, Gift & Game selections, bookseller spotlights, and more.

Circulation:

1,385 Retailers

> Deadlines:

Deadin les.		
Issue	Materials Due	
January	12/01/20	
March	1/27/21	
May	3/31/21	
July	5/28/21	
September	7/30/21	
November	9/30/21	

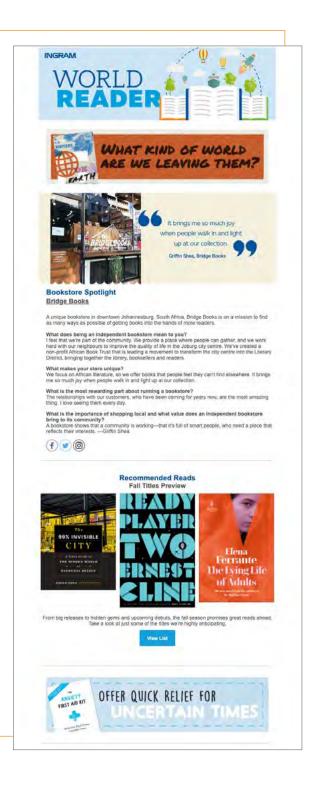


> Rates:

Full Color	
Spotlight multi-title	\$1,500
Spotlight single title	\$500
Feature	\$300

> Specs:

Full Color	Size	Resolution	FEATURE SPOTS
Spotlight	610 x 150	72 dpi	Submit covers for feature
Spotlight 01	010 X 130	72 api	spots at a minimum size
Full Page	650 px wide	72 dpi	of 300 dpi . Covers must
Click-Through			be submitted in full-colo



➤ Direct Mailings

Plug into Ingram's broad network of retailers and librarians by mailing ARCs, collateral, or catalogs to our top customers. These target accounts had the highest annual spend with Ingram Wholesale in the previous year.

REACH

Ingram's top:

200 Retailers200 Adult Librarians200 Youth Librarians

DEADLINES

All ARCs must be received by the 1st of the mailing month.

MAIL TO

Axis Direct
Ingram, Month, Mailing Name*
1631 Lebanon Pike Circle
Nashville, TN 37210

*Please note the address must include:

- ·Ingram
- · The month in which the book will be mailed
- · The name of the mailings (Top 200 ILS, Top 200 Children's, etc.)

Contact Briana Saunders at <u>Briana.Saunders@ingramcontent.com</u> with questions.

> Rates:

200 Standard Sized Galleys	\$1,300
Promotional Materials or Catalogs	To be guoted

> Premier Picks

A direct mailing to libraries interested in adult debut or breakout titles. Each mailing includes a letter of recommendation from the Ingram Collection Development team.

REACH

200 influential librarians

BENEFITS

- Selected titles are mailed together with the letter of recommendation from Ingram Collection Development
- · Your title will be part of a hotlist on ipage, making your book easy to order or preorder

HOW IT WORKS

- · Titles must be nominated
- To nominate your title, send 5 copies and an endorsement to your Publisher Advertising Representative*
- Title selection is curated by a committee of in-house librarians, our buying team, and other industry influencers
- · Your Publisher Advertising Rep will contact you if your book has been selected
- · Qty: 200 books

*Any title that is not selected for Premier Picks will be automatically contracted as a Library Direct Mailing for the next available month.

MAIL TO

Axis Direct
Ingram, Month, Premier Picks
1631 Lebanon Pike Circle
Nashville, TN 37210

> Deadlines:

Issue	Nomination Due	Selection	Galley's Due
January	11/02/20	11/30/20	01/04/21
March	01/04/21	01/29/21	03/01/21
May	03/01/21	03/31/21	05/03/21
July	05/03/21	05/31/21	07/01/21
September	07/01/21	07/30/21	09/01/21
November	09/01/21	09/30/21	11/01/21

> Rates:

200 Standard Size ARCS \$1,500

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PRODUCTION GUIDE

To ensure that your advertising will be included in the appropriate catalog or digital launch, name your materials with publisher name, the publication or digital platform name, and the specific issue date.

I. Advertising Submission Guidelines

Sending Files Electronically

Ingram's Creative Services department is a Mac-based environment. We accept ads in the following file types:

- Acrobat PDF. This is the preferred format for print files. PDFs must be hi-res/print-optimized and include a .125" bleed.
- If PDF format is not available, InDesign files will be accepted (All fonts and images used in the document must be supplied. Please use InDesign for MAC only. Ingram will not be responsible for any reflow due to unfurnished fonts).
- Photoshop/Illustrator. (We will accept Photoshop, Tiff, JPEG, or EPS format. All files must be hi-res, 300 DPI, and actual size)

Formats that are not accepted: Page Maker, Microsoft Word, Freehand, Quark, Corel Draw, any other PC graphics programs

Sending Materials

Our catalog trim size is 8.25" x 10.75"

Calendar, Catholic Reflections, Independent Voice, K12 Resources, My Spanish Bookshelf and Regional Focus catalogs are in a horizontal format, so PDF settings need to be adjusted accordingly at 10.75° x 8.25° .

PDF files must include .125" bleed* and crop marks.

*If a PDF is received without bleed, we will float the ad in the center of the page.

NOTE: Any advertising that contains advertiser's phone number, street address, or in any manner directly solicits orders to advertiser will not be accepted. Publisher Marketing reserves the right to charge advertiser for revising any ads in order to comply with this policy.

All advertising is subject to Publisher Marketing approval and must carry the following information:

- 1. 13-digit ISBN for each title advertised
- 2. Suggested retail price for each advertised title (do not include Canadian prices)
- 3. Advertiser's name & logo

Did you remember to:

- ☐ Omit all contact information?
- ☐ Omit all Canadian prices?
- ☐ Include price and 13-digit ISBN?
- ☐ Include .125" bleed and crop marks?
- ☐ Contact your ad rep or coordinator with the name of your file once posted to Ingram's FTP site?

II. Advertising Specifications

Advertising Specifications for Trade Catalog Publications

These specifications pertain to the following catalogs: Advance, Children's Advance. Christian Advance, Lifestyle, Mind, Body & Spirit, PTR & Computer Books and Travel.

Catalog Trim Size: 8.25" x 10.75" (Include crop marks and .125" bleed on all ads.)

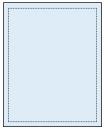
Front Cover: Designed by Ingram.

Color Profile: CMYK

Ads that bleed: Center Live Copy Area between trim size.

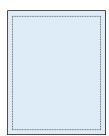
Ads that do NOT bleed: use Live Copy Area only. Any important content outside the

Live Copy Area may be cut off when the catalog is trimmed.



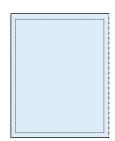
BACK COVER

Live Copy Area.....7.5" x 10" Bleed Size......8.5" x 11"



INSIDE COVERS (Front & Back) Live Copy Area.....7.5" x 10"

Trim Size8.25" x 10.75" Bleed Size......8.5" x 11"



FULL PAGE AD

Live Copy Area.....7.5" x 10" Trim Size 8.25" x 10.75" Bleed Size......8.5" x 11"

the print sizes.

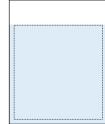
CHRISTIAN ADVANCE BACK COVER ONLY **Note that the back cover has a 2" white space at the top of the print

area alloted for mailing labels. The space is already accounted for in



TWO PAGE SPREAD

Live Copy Area..... 15.75" x 10" Trim Size16.5" x 10.75" Bleed Size......16.75" x 11"

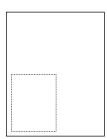


Live Copy Area.....7.5" x 8" Trim Size......8.25" x 8.75"

Bleed Size......8.5" x 9"

1/2 PAGE AD

Live Copy Area.....7.5" x 4.875" .8.25" x 10.75" Trim Size..... Bleed Size.....N/A



1/4 PAGE AD

Live Copy Area..... 3.625" x 4.875" Trim Size......8.25" x 10.75" Bleed Size.....N/A

Advertising Specifications for Calendar catalog

Catalog Trim Size: 10.75" x 8.25" (please include crop marks)

**Note that this catalog has a horizontal format.



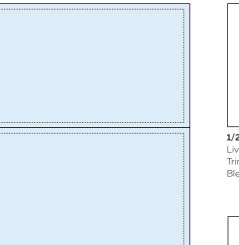
BACK COVER

Live Copy Area.....10" x 7.5" Trim Size10.75" x 8.25" Bleed Size.....11" x 8.5"



FULL PAGE AD

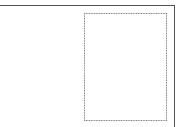
Live Copy Area.....10" x 7.5" Trim Size10.75" x 8.25" Bleed Size......11" x 8.5"



TWO PAGE SPREAD

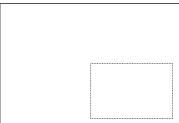
*Note a spread runs top to bottom and should be designed as two full pages. Specs for each page: Live Copy Area.....10" x 7.5"

Trim Size10.75" x 8.25" Bleed Size.....11" x 8.5"



1/2 PAGE AD

Live Copy Area..... 4.875" x 7.5" Trim Size10.75" x 8.25" Bleed Size.....N/A



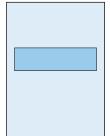
1/4 PAGE AD

Live Copy Area..... 4.875" x 3.625" Trim Size10.75" x 8.25" Bleed Size.....N/A

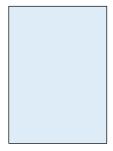
II. Advertising Specifications

Advertising Specifications for Newsletters

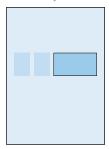
These specifications pertain to the following digital sends: #TheLibraryLife, The Book Samaritan, Collection Development, Indie Wire, and The World Reader.



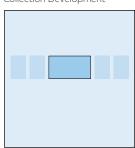
#TheLibraryLife
The Book Samaritan
Collection Development
Indie Wire
The World Reader



#TheLibraryLife



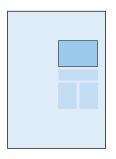
Collection Development

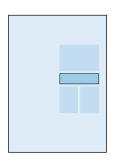


YOUTH SPOTLIGHTSize.......300 x 120 px
Resolution......72 dpi

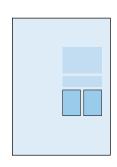
Advertising Specifications for ipage® Advertising

Segments include: Retail, Library, Christian, International, K12 and Higher Education

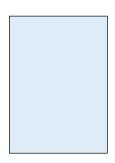




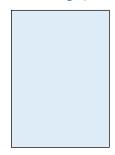
HORIZONTAL BANNER
Size.......295 x 106 px
Resolution......72 dpi



VERTICAL BANNER
Size......139 x 231 px
Resolution.....72 dpi



Advertising Specifications for Email Campaigns



EMAIL FLYERS: FULL PAGE
Size.......650 px wide
Resolution.....72 dpi

III. Material Submission

Submitting files to Ingram

Please note that your files must be submitted with the following name format:

Print: Catalog_PubName_PageSize_4c/BW Digital: Platform_PubName_AdSize

Send files electronically via:

· e-mail (under 2 mbs.)

· FTP

Site address: ftp1.ingrambook.com

User name: ingram_ads

Password: ing12 Directory: ads

You may also access our FTP site directly through the internet at:

ftp://ingram_ads:ing12@ftp1.ingrambook.com

(*Helpful Hint: if you get to a window with only a folder named "public," go to the end of your URL address and type "ads" after the slash. This will take you to the ads directory, where you will upload your file).

Do not create a new folder for your file.

IMPORTANT: After uploading, you must **E-MAIL YOUR AD REP WITH THE NAME OF YOUR FILE** and where it will be used. Otherwise, we have no way of knowing it's there. If you have any questions about FTP, please e-mail us at CSSubmissions@ingramcontent.com.

Ad and Annotation Materials

In order to ensure that your ads and annotations run with the correct copy and cover image, please work with your buyer, or submit via Suppliway, to make sure the correct materials are being submitted. Publisher Marketing is not responsible for any ads or annotations that run incorrectly if the cover image or copy has been changed since its original submission. There will be a \$20 charge to add or correct prices, titles, ISBNs, or any other aspect of a submitted ad. Annotation copy is subject to change and may be edited for length by Ingram staff writers.

Set-up and Design

Publisher Marketing will design an ad upon the request of the advertiser. The charge for this service is \$400.

Submitting Setup Materials:

- Copy may be supplied via e-mail or FTP*. We accept simple text format, Word format, and Excel format.
- Covers must be full-color, at least 6" tall and have a minimum resolution of 300 DPI.
 They may be submitted via e-mail (under 2 megs), or FTP*. We accept TIFF, JPEG,
 EPS and Photoshop files for covers. We do not accept GIF images.

Independent Voice (Digital Only Catalog)

Annotations in this catalog are populated with text from the "short description" section at the top of the title page on ipage. Please ensure that a featured title's page has a description of 1,000 characters or less, or the annotation will display without text and the description will appear only on the bottom of the title page.

IV. General Guidelines

Advertising Specifications for Flyer Insertions

The following applies to pre-printed flyers scheduled to mail as Targeted Marketing projects.

 The appropriate Ingram and Spring Arbor logos and ordering information must appear on the flyer and may be acquired from the project's advertising coordinator.
 The publisher may include a company logo, but the flyer must not contain any direct-to-publisher ordering information.

Late Charges/Correction Fees

Materials or finished ads arriving after the mechanical deadline are subject to a \$200 late fee. Additions, corrections, or deletions to mechanicals (i.e. ISBN, price, ordering information) are subject to an additional charge. Cases will be quoted based on specific requirement.

Billing

Please note that billing for the Advance publication occurs in the month that it is printed and mailed. This can be up to one or two months prior to its cover date and month. The billing date is stated in the advertising reservation contract's date-to-run month. Advertising charges are deducted from Ingram's accounts payables. For billing questions only call (615) 213–5473.

Cancellations

Cancellations are not accepted after the closing date for space reservations, except in the case when the advertised product will not be available through Ingram by the issue date month. Cancellations not received in writing prior to the space reservation deadline are subject to a charge.

Advertisers distributed by another company can earn the same rate as the distributing company only if the distributing company is responsible for all charges. The frequency rate is negotiated based on a contract signed by the publisher indicating the number of insertions to be placed for the year. Frequency contracts not fulfilled within the specific period result in the advertiser being charged the difference between the existing contracted rate and the rate closest to the actual advertising frequency.

Companies distributing other publishers or publishing lines into Ingram will be held responsible for any monies contracted by those entities in the event they default on their obligation.

DEADLINES AT A GLANCE

Publication	Deadline	Delivery
Children's Advance (Mar/Apr)	11/12/20	January
Advance (March)	12/01/20	January
Graphic Novels & Comics Spring	12/31/20	February
Christian Advance (Mar/Apr)	01/06/21	February
Spring Gift Books	01/07/21	February
Advance (Apr)	01/11/21	February
Children's Advance (May/June)	01/19/21	March
Advance (May)	02/02/21	March
Lifestyle	02/02/21	March
Semester Summer	02/24/21	April
Christian Advance (May/June)	03/03/21	April
Advance (June)	03/08/21	April
Biography & History Spring	03/08/21	April
Children's Adv (Jul/Aug)	03/22/21	May
Advance (July)	03/31/21	May
Graphic Novels & Comics Summer	03/31/21	May
Calendar 2022	04/12/21	June
Christian Advance (Jul/Aug)	04/30/20	June
Advance (Aug)	05/04/20	June
Children's Advance (Sept/Oct)	05/20/21	July
Advance (Sept)	05/28/21	July
Mind, Body & Spirit	05/28/21	July
Christian Advance (Sept/Oct)	06/30/21	August
Advance (Oct)	07/02/21	August
Graphic Novels & Comic Fall	07/02/21	August
Children's Advance (Nov/Dec)	07/20/21	September
Biography & History Fall	07/23/21	September
Children's Holiday	07/26/21	September
Fall Gifts & Games	07/26/21	September
Holiday Gift Books	07/26/21	September
Holiday Cookbooks	07/26/21	September
Advance (Nov)	08/03/21	September
Semester Winter	08/26/21	October
PTR/Compuer Books	08/27/21	October
Christian Advance (Nov/Dec)	08/27/21	October
Advance (Dec)	09/01/21	October
Children's Advance (Jan/Feb)	09/22/21	November
Graphic Novel & Comics Winter	10/04/21	November
Advance (Jan)	10/05/21	November
Christian Advance (Jan/Feb)	10/28/21	December
Advance (Feb)	11/02/21	December

INGRAM.