# **Publisher FAQs**

## What's new?

Ingram's launch of a new wholesale business in the UK supports booksellers who wish to buy in pounds (GBP) from our operation in Milton Keynes. Retailers will soon be able to order wholesale stocked books and Lightning Source Print-on-Demand (POD) titles from a single source.

## Can I be added as a supplier?

For the upcoming launch, we are testing systems with a limited number of suppliers for stocked books. We plan to reach out to additional interested publishers as soon as we are ready to expand our stocked book selection. If you already have titles set up for wholesale supply via POD, we would be happy to explore options to extend the range of those titles.

# Will Ingram Wholesale Services in the UK purchase stocked books from US publishers?

Our UK buying team will be purchasing books from selected UK publishers and distributors only.

## My books are set up at Lightning Source for POD - will they be available for sale via UK wholesale services?

POD titles priced in GBP for wholesale distribution into the UK market will be available as part of the Ingram Wholesale Services offering to retailers in the UK. They will show as "in stock" and will benefit from an enhanced turnaround time of next business day shipping for both paperbacks and hardbacks.

### Will you supply metadata to UK retailers?

At the start, for stocked titles, we will supply price and availability data for titles we will be selling to the market. Full bibliographic metadata is available through Nielsen or direct from publishers. We will still supply metadata for Lightning Source UK titles to the market as we do today.

### Is there a contact address?

Opportunities for publishers can be discussed with your Account Manager, or by email: <u>IngramUKWholesalePublishers@ingramcontent.com</u>

