



2016 RATE CHANGES

FREQUENTLY ASKED QUESTIONS

Q. Why are we adjusting our rates?

A. We pride ourselves on providing quality and value to our customers. Technology has improved and along with that, we have improved and expanded our product offerings for our customers.

Because of all the investments in our business and the increase in prices of raw materials, our printing and order handling rates are being adjusted on February 8, 2016. We believe that this change will help to bring about further advancements/offerings in printing capabilities.

Q. Which rates are going to be adjusted?

A. Cost of printing for publisher direct and wholesale channel orders will change along with our order handling fees.

UK freight rates for premium trackable shipments will increase by 3-4% from February 8, 2016, with Standard and Economy increasing in line with Royal Mail rates in April 2016. Shipping rates will be determined for each order at the time the order is placed.

Q. Where can I see the new rates?

A. View the updated rate card, attached. Our publisher compensation and print and shipping calculation tools in the help section of your dashboard will be updated on December 16, 2015, with the option to use February 2016 pricing.

Q. Are any other services or fees affected?

A. No, not at this time.

Q. Does this change affect my publisher compensation?

A. Yes. The rates used to determine the print fee element of your publisher compensation will change. However, you can adjust the list price of your book to continue to receive the same compensation. You can use the publisher compensation tool available in your account to determine how this change will affect it.

Q. Does this change affect publisher compensation earned but not yet paid to me?

A. No. Only sales taking place on or after February 8, 2016, will have their publisher compensation calculated using the new print rates. Publisher compensation payments not yet made under our standard 90 day terms will retain their original print rates.

Q. Do I need to change the list price of my book?

A. If you want to maintain the same compensation rate, you need to adjust the list price of your book. However, you are not required to make any changes to the price of your book. You can use the publisher compensation tool to review your pricing and determine if there are any changes you wish to make.

Q. When can I change the list price of my book?

A. Price change requests are made effective once a month, at the end of the month. See the timeline below for price change cut-off dates:

December 30, 2015: Submit your price change online no later than December 24, 2015

January 29, 2016: Submit your price change online no later than January 25, 2016

February 26, 2016: Submit your price change online no later than February 22, 2016

Q. My list price is printed on my book cover or in the interior of my book; will I be charged if I update my interior or cover files to reflect the new list price?

A. No, you won't be charged for digital revisions to your cover files or interior files, provided you make this change between December 7, 2015 – February 29, 2016.

Q. What happens to any print orders not yet submitted?

A. The cost of these orders is re-calculated each time the order is accessed prior to submission. You should submit these orders before the new price effective date to receive the original rates.

Q. What happens to any print orders submitted but not yet printed?

A. Orders already submitted, but not yet printed, will retain their original rates. They will not be affected by this change.

Q: Why are there no longer different rates between publisher direct and wholesale books printed in the U.S. on the price sheet?

Currently we have separate print rates for publisher direct and wholesale orders for black and white books only. To simplify our overall pricing structure we are moving both of these services to a single rate.

In addition to this, we are now providing a discount on U.S. wholesale print rates. This discount is for titles in any format sold through the U.S. wholesale channels. Black and white and color books are both included in this discount.

IMPORTANT NOTE: As part of the pricing adjustment the following trim sizes have been re-classified from the 'small' pricing bracket to the 'large' pricing bracket.
Customers printing books in these sizes will see their print costs change in line with published rates for large format books:

INCHES	MILLIMETRES
6.69 x 9.61	244 x 170
7.44 x 9.69	246 x 189
7.5 x 9.25	235 x 191
8 x 8	203 x 203
8.5 x 8.5	216 x 216
8.5 x 9	229 x 216



PRODUCTS & SERVICES PRICING

Effective: February 8th, 2016

TITLE SET-UP FEES All Markets (US, UK, EU, AU) charged in US Dollars by Lightning Source, Inc.					
Format			Price	Notes	
Combined Print and E-book Title Set-up: Upload of metadata and print and eBook formats of the same title submitted at the same time into the publisher's IngramSpark account. <i>This is the best title set-up value.</i>			\$49.00	This "Combined Print and E-book Title Set-up" fee shall only apply when one print format (for example, hardcover or paperback) and one electronic format (Epub) of the same title are submitted at the same time. This is considered a single "set up instance". The setup fee is charged at the time both sets of the metadata and files are uploaded and validated within the IngramSpark website. Files must meet the specifications outlined in the <i>IngramSpark File Creation Guide</i> found on the publisher's dashboard on the "HELP" tab.	
Print Only Title Set-up			\$49.00	Set-up of a print file format of a title. If a different print format of the same title is added at a later date, it will be considered a new set-up instance and is charged an additional print set-up fee.	
eBook Only			\$25.00	Set-up of the eBook file of a title performed separately from the set up instance for a print file. This will be considered a distinct set up instance.	
Refund of Title Set-Up Fee: A credit in the amount of \$49 shall be applied as a credit to your account when a "Drop Ship" print order of 50 or more units is shipped, provided this order is shipped within 60 days of the title first being validated by LSI. The print order must be of a single title shipped to one address.					
ADDITIONAL FEES All Markets (US, UK, EU, AU) charged in US Dollars by Lightning Source, Inc.					
Charge Description			Price	Notes	
Market Access Fee* This fee provides access to Ingram's print and E-Book distribution channels. Charged annually per title setup instance. <i>This fee has been waived during the first year of a title for IngramSpark.</i>			\$0.00	This fee is charged at the time the metadata and files are first uploaded and validated within the IngramSpark website for EACH title set up instance. Thereafter, the market access fee is charged each subsequent twelve month period as determined by the anniversary date of EACH title set-up instance and the LS accounting month	
Revisions to Completed Titles This fee is charged when the publisher wishes to upload revised digital files for their print and e-Book titles			\$25.00	Revision Fee is \$25 per book part or \$25 per file upload; this fee also applies when publisher changes their cover lamination choice on completed titles.	
Duplex Cover United States Australia United Kingdom Europe			Per book printed: \$0.25 \$0.35 £0.20 €0.25	Duplex cover print surcharge	
Perforation United States Australia United Kingdom Europe			Per page printed: US - \$.0025 UK - £.0020 EU - €.0025 AU - \$.0035	Perforation surcharge	
US Wholesale Print Discount			10% off the wholesale print price	Lightning Source is providing an additional print discount for titles sold through the US wholesale channel.	

*Example #1--A publisher sets up a print and e-book title at the same time by uploading metadata and digital files for both formats. This would be a single title set up instance and the publisher would be charged the \$49 title set-up.

Example #2--A publisher only sets up an e-book file format for a title. The publisher is charged \$25 title set-up fee.

Example #3--A publisher sets up a print-only file for a title and is charged \$49 for title-set-up. A week later the publisher sets up the ebook file for the the same title. The publisher would then be charged \$25 for title set-up.

Printing Service Levels for Publisher Direct Orders

Print pricing quoted below are based on **Economy Service Level** (3-5 business days for paperback books; 7 days for hardcover excluding shipping time).

Please note that Express (2 Business Days) and Rush (1 Business Day) services are also available at a surcharge.

High volume pricing is also available for quantities greater than 2000 copies You can determine fees for Express and Rush service levels as well as High Volume printing on the order screen when placing print orders in IngramSpark or by contacting ingramsparksupport@ingramcontent.com.

US PRINT PRICING | Manufactured in a US print facility and charged in US Dollars by Lightning Source, Inc.

US--Black & White Interior *with Color Cover*

To determine the unit cost use this formula: $\text{cost/unit} + (\text{cost/page} \times \# \text{ pages})$

Publisher Direct Orders: Orders placed by you, the publisher, and shipped directly to your warehouse, distributor or customer. You place orders from your dashboard within the IngramSpark website. Publisher pays the Print Pricing, handling (\$1.50/order) and the cost of shipping.

Single Title Volume Discount (Economy Service Level): automatically applies when placing an order through the IngramSpark website of a single title in the following quantities: 1-99 units--10%; 100-249 units--15%; 250-499 units--25%; 500-999 units--35%; 1,000-1,499 units--40%; 1,500-1,999 units--45%; 2000+ units--50%

Channel Orders: When retailers and wholesalers order your book from us, we print and ship the order directly to them at a trade discount of the list price as provided by you at time of order is received. The compensation you receive on these orders is as follows: (List Price less trade discount) - Channel Order Pricing. On these orders, you do not pay shipping.

Print Pricing below is the same for both **Publisher Direct** and **Channel Orders**.

Order Handling Fee <i>Applies on "Drop Ship"orders only</i>		\$1.65/order	Per ship to address & per ship method	
Shipping Fee <i>Applies on "Drop Ship"orders only</i>		Published rates	Publisher selects at time of placing order	
				Compare Print Costs
Book Type/Trim Size (in) White/Crème paper choice on some but not all trim sizes Choice of gloss or matte cover finish	Page Count	US Order Print Pricing		Compare what it costs to print the same book in different formats. Also, please use our interactive print calculators located on your dashboard by clicking "HELP"
		Cost/Unit	Cost/Page	Black and White Interior <i>Small Paperback</i>
Small Paperback 4.25x7, 4.37x7, 4x6, 4.72x7.48, 4x7 5.06x7, 5x7, 5x8, 5.25x8, 5.5x8.25, 5.5x8.5, 6x9, 5.83x8.27, 6.14x9.21	18-46	\$1.72	n/a	\$0.99 per unit: \$0.99
	48-106	\$2.77	n/a	200 pages x \$0.0165 \$3.30
	108+	\$0.99	\$0.0165	Total per unit: \$4.29
Large Paperback 6.69x9.61, 7.5x9.25, 7.44x9.69, 8x8, 8.5x8.5, 8.5x9, 6.625x10.25(comic standard), 7x10, 8x10, 8x10.88, 8.25 x 10.75, 8.25x11, 8.268x11.693 (A4), 8.5x11	18-46	\$2.40	n/a	Black and White Interior <i>Large Paperback</i>
	48-106	\$3.81	n/a	
	108+	\$1.43	\$0.0220	\$1.43 per unit: \$1.43
Small Hardcover, case/cloth w/o jacket 5x8, 5.5x8.5, 6x9, 6.14x9.21	18+	\$6.60	\$0.0165	200 pages x\$0.0220 \$4.40
Small Hardcover, case with Jacket 5.5x8.5, 5x8, 6x9, 6.14x9.21	18+	\$8.31	\$0.0165	Total per unit: \$5.83

Large Hardcover, case w/o jacket 6.69x9.61, 8x8, 8.5x8.5, 7.5x9.25, 7x10, 8x10, 8x10.88, 8.25x10.75, 8.5x11	18+	\$6.60	\$0.0220
---	-----	--------	----------

US--Standard Color 70 Interior with Color Cover

Pricing below is the same for both **Publisher Direct** and **Channel Orders**.

Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities::

1-99 units--10%; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%;

1,000-1,499 units--30%; 1500-1,999 units--35%; 2000+--40%

Book Type/Trim Size (in) Paper is 70lb White Choice of gloss or matte cover finish	Page Count	Cost/Unit	Cost/Page	Standard Color 70 Interior Small Paperback	
Small Paperback 4.25x7, 4.37x7, 4x6, 4x7, 4.72x7.48, 5x7, 5x8, 5.06x7.81, 5.250x8, 5.5x8.25, 5.5x8.5, 5.83x8.27, 6x9, 6.14x9.21	18-46	\$2.37	n/a	\$0.99 per unit:	\$0.99
	48+	\$0.99	\$0.0296	200 pages x \$0.0296	\$5.92
Large Paperback 6.69x9.61, 7.5x9.25, 7.44x9.69, 8x8, 8.5x8.5, 8.5x9, 6.625x10.25 (graphic novel), 7x10, 8x10, 8x10.88, 8.25 x 10.75, 8.25x11, 8.268x11.693 (A4), 8.5x11	18-46	\$2.96	n/a	Total per unit:	\$6.91
	48+	\$1.43	\$0.0355		
Small Hardcover, case laminate w/o Jacket 5x8, 5.5x8.5, 6x9, 6.14x9.21	18+	\$6.60	\$0.0296		
Small Hardcover with or w/o jacket 5x8, 5.5x8.5, 6x9, 6.14x9.21	18+	\$8.31	\$0.0296		
Large Hardcover, case laminate 6.69x9.61, 8x8, 8.5x8.5, 7.5x9.25, 7x10, 8x10, 8x10.88, 8.25x10.75, 8.5x11	18+	\$6.60	\$0.0355		

US--Premium Color Interior with Color Cover

Pricing below is the same for both **Publisher Direct** and **Channel Orders**.

Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities: 1-99 units--10%; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%; 1,000-1,499 units--30%; 1,500+--35%

Book Type/Trim Size (in) Paper choice is 70lb White Choice of gloss or matte cover finish	Page Count	Cost/Unit	Cost/Page	Premium Color Interior Small Paperback	
Small Paperback 4.25x7, 4x6, 4x7, 5x8, 5.5x8.25, 5.5 x 8.5	4-16	\$2.20	n/a	\$1.10 per unit:	\$1.10
	20-900	\$1.10	\$0.0550		
Medium Paperback 6.14x 9.21, 6.69 x 9.61, 6x9, 8.5x8.5, 8.5x9, 8x8, 7.5x9.25	4-16	\$2.75	n/a	200 pages x \$0.0550	\$11.00
	20-900	\$1.10	\$0.0990		
Large Paperback 6.625x10.25 (graphic novel), 7x10, 8x10, 8x10.88, 8.25 x 10.75, 8.5x11	4-16	\$2.75	n/a	Total per unit:	\$12.10
	20-900	\$1.65	\$0.1100		
Small Hardcover 5x8, 5.5x8.5	18-840	\$6.60	\$0.0550		
Small Hardcover w/Jacket 5x8, 5.5x8.5	18-840	\$8.31	\$0.0550		
Medium Hardcover 6.69 x 9.61, 6x9, 6.14x9.21, 8x8, 8.5x8.5, 7.5x9.25	18-840	\$6.60	\$0.0990		

Medium Hardcover w/Jacket 6x9, 6.14x9.21	18-840	\$8.31	\$0.0990	www.ingramspark.com	
Large Hardcover 7x10, 8x10, 8x10.88, 8.5x11	18-840	\$6.60	\$0.1100		
UK and EU PRINT PRICING manufactured by LSI-UK and charged in GBP and EURO prices below shown exclusive of VAT					
UK and EU--Black & White Interior with Color Cover					
To determine the unit cost use this formula: cost/unit + (cost/page x # pages)					
Pricing below is the same for both <u>Publisher Direct</u> and <u>Channel Orders</u> . Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities:: 1-99 units--10%; 100-249 units--15%; 250-499 units--25%; 500-999 units--35%; 1,000-1,499 units--40%; 1,500-1,999 units--45%; 2000+ units--50%					
Order Handling Fee	GBP £1.38/order EURO €1.95/order		Per ship to address & per ship method		
Shipping Fee	Published rates		Publisher selects at time of placing order		
Book Type/Trim Size (mm) White/Çrème paper choice on some but not all trim sizes Choice of gloss or matte cover finish	Page Count	UK Order Print Pricing		EURO Order Print Pricing	
		Cost/Unit	Cost/Page	Cost/Unit	Cost/Page
Small Paperback 152 x 102, 178 x 108, 178 x 102,178x111, 178x127, 198x129, 203x127, 203x133, 210x140, 210x148, 216x140, 229x152, 234x156	18-46	£1.25	n/a	€ 1.76	n/a
	48-106	£1.96	n/a	€ 2.76	n/a
	108+	£0.77	£0.0110	€ 1.09	€ 0.0155
Large Paperback 203x203, 216x216, 229x216, 235x191,244x170, 246x189, 260x168 (graphic novel), 280x210, 297x210, 254x178, 254x203, 273 x 210, 276x203, 280x216	18-46	£1.83		€ 2.58	n/a
	48-106	£2.88		€ 4.06	n/a
	108+	£1.10	£0.0165	€ 1.55	€ 0.0240
Small Hardcover, case/cloth w/o jacket 203x127, 216x140, 229x152, 234x156	18+	£4.40	£0.0110	€ 6.20	€ 0.0155
Small Hardcover, case with Jacket 216x140, 229x152, 234x156	18+	£5.50	£0.0110	€ 7.76	€ 0.0155
Large Hardcover, case w/o jacket 203x203, 216x216, 235x191, 244x170, 254x178, 254x203, 276x203, 280x216	18+	£4.40	£0.0165	€ 6.20	€ 0.0240

UK and EU--Standard 70/105 Colour Interior with Colour Cover					
Pricing below is the same for both Publisher Direct and Channel Orders . Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities::1-99 units--10%; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%; 1,000-1,499 units--30%; 1500-1,999 units--35%; 2000+--40%					
Book Type/Trim Size (mm) White-70/105 paper used on all book type/trim sizes. Choice of gloss or matte cover finish	Page Count	UK Order Print Pricing		EURO Order Print Pricing	
		Cost/Unit	Cost/Page	Cost/Unit	Cost/Page
Small Paperback	18-46	£1.74		€ 2.45	n/a

152 x 102, 178 x 108, 178 x 102, 178x111, 178x127, 198x129, 203x127, 203x133, 210x140, 210x148, 216x140, 229x152	48+	£0.77	£0.0201	€ 1.09	€ 0.0273
Large Paperback 234x156, 235x191, 244x170, 246x189, 203x203, 216x216, 229x216, 260x168 (graphic novel), 273 x 210, 280x210, 297x210, 254x178, 254x203, 276x203, 280x216	18-46	£2.41		€ 3.40	n/a
	48+	£1.10	£0.0272	€ 1.55	€ 0.0394
Small Hardcover, case laminate w/o Jacket 203x127, 216x140, 229x152, 234x156	18+	£4.40	£0.0201	€ 6.20	€ 0.0273
Small Hardcover with jacket 203x127, 216x 140, 229x152, 234x156	18+	£5.50	£0.0201	€ 7.76	€ 0.0273
Large Hardcover, case laminate 244x170, 203x203, 216x216, 235x191, 254x178, 254x203, 276x203, 280x216	18+	£4.40	£0.0272	€ 6.20	€ 0.0394

UK and EU--Premium Colour Interior *with Colour Cover*

Pricing below is the same for both **Publisher Direct** and **Channel Orders**.
Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities: 1-99 units--10%; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%; 1,000-1,499 units--30%; 1,500+--35%

Book Type/Trim Size (mm) White paper (105gsm) choice on all sizes Choice of gloss or matte cover finish	Page Count	UK Order Print Pricing		EURO Order Print Pricing	
		Cost/Unit	Cost/Page	Cost/Unit	Cost/Page
Small Paperback 178 x 108, 152 x 102, 178 x 102, 203x127, 210x140, 216x140	4-18	£1.54	n/a	€ 2.17	n/a
	20-900	£0.77	£0.0385	€ 1.09	€ 0.0564
Medium Paperback 203x203, 235x191, 229x216, 216x216, 229x152, 234x156, 244 x 170	4-18	£1.98	n/a	€ 2.79	n/a
	20-900	£0.77	£0.0660	€ 1.09	€ 0.0987
Large Paperback 260x168 (graphic novel), 254x178, 254x203, 273 x 210, 276x203, 280x216	4-18	£1.98	n/a	€ 2.79	n/a
	20-900	£1.10	£0.0770	€ 1.55	€ 0.1128
Small Hardcover 216x140	18-840	£4.40	£0.0440	€ 6.20	€ 0.0564
Small Hardcover w/Jacket 203x127, 216x140	18-840	£5.50	£0.0440	€ 7.76	€ 0.0564
Medium Hardcover 229x152, 234x156, 203x203, 216x216, 235x191	18-840	£4.40	£0.0770	€ 6.20	€ 0.0987
Medium Hardcover w/Jacket 229x152, 234x156, 203x203, 216x216, 235x191	18-840	£5.50	£0.0770	€ 7.76	€ 0.0987
Large Hardcover w/o Jacket 254x178, 254x203, 273 x 210, 276x203, 280x216	18-840	£4.40	£0.0880	€ 6.20	€ 0.1128

AU Print Pricing | manufactured by LSI-Australia and charged in AUD exclusive of GST

AU--Black & White Interior *with Colour Cover*

To determine the unit cost use this formula: $\text{cost/unit} + (\text{cost/page} \times \# \text{ pages})$

Pricing below is the same for both **Publisher Direct** and **Channel Orders**.
Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities: 1-99 units--10%; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%; 1,000-1,499 units--30%; 1,500+ units--35%

Order Handling Fee	\$2.00/order <input type="checkbox"/>	Per ship to address & per ship method	
Shipping Fee	Published rates	Publisher selects at time of placing order	
Book Type/Trim Size (mm) White/Crème paper choice on some but not all trim sizes Choice of gloss or matte cover finish	Page Count	AU Order Print Pricing	
		Cost/Unit	Cost/Page
Small Paperback 152 x 102, 178 x 108, 178 x 102, 178x111, 178x127, 198x129, 203x127, 203x133, 210x140, 210x148, 216x140, 229x152, 234x156	18-46	\$2.32	n/a
	48-106	\$3.50	n/a
	108+	\$1.45	\$0.019
Large Paperback 203x203, 216x216, 229x216, 235x191, 244x170, 246x189, 260x168 (graphic novel), 280x210, 297x210, 254x178, 254x203, 273 x 210, 276x203, 280x216	18-46	\$3.19	n/a
	48-106	\$4.87	n/a
	108+	\$1.95	\$0.027
Small Hardcover, case/cloth w/o jacket 203x127, 216x140, 229x152, 234x156	18+	\$7.95	\$0.019
Small Hardcover, case with or w/o Jacket 216x140, 229x152, 234x156	18+	\$9.95	\$0.019
Large Hardcover, case w/o jacket 203x203, 216x216, 235x191, 244x170, 254x178, 254x203, 276x203, 280x216	18+	\$7.95	\$0.027
AU--Standard 70/105 Colour Interior with Colour Cover			
Pricing below is the same for both Publisher Direct and Channel Orders . Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities: 1-99 units--10%; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%; 1,000-1,499 units--30%; 1500+ units--35%;			
Book Type/Trim Size (mm) White/Crème paper choice on some but not all trim sizes Choice of gloss or matte cover finish	Page Count	AU Order Print Pricing	
		Cost/Unit	Cost/Page
Small Paperback 152 x 102, 178 x 108, 178 x 102, 178x111, 178x127, 198x129, 203x127, 203x133, 210x140, 210x148, 216x140, 229x152	18-46	\$3.13	n/a
	48+	\$1.45	\$0.0344
Large Paperback 234x156, 235x191, 244x170, 246x189, 203x203, 216x216, 229x216, 260x168 (graphic novel), 273 x 210, 280x210, 297x210, 254x178, 254x203, 276x203, 280x216	18-46	\$4.10	n/a
	48+	\$1.95	\$0.0441
Small Hardcover, case laminate 203x127, 216x140, 229x152, 234x156	18+	\$7.95	\$0.0344
Small Hardcover with or w/o jacket 203x127, 216x 140, 229x152, 234x156	18+	\$9.95	\$0.0344
Large Hardcover, case laminate 244x170, 203x203, 216x216, 235x191, 254x178, 254x203, 276x203, 280x216	18+	\$7.95	\$0.0441
AU--Premium Colour Interior with Colour Cover			
Pricing below is the same for both Drop Ship and Channel Orders . Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities: 1-99 units--10%; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%; 1,000-1,499 units--30%; 1,500+--35%			

Book Type/Trim Size (mm) White paper (105gsm) choice on all sizes Choice of gloss or matte cover finish	Page Count	AU Order Print Pricing	
		Cost/Unit	Cost/Page
Small Paperback 178 x 108, 152 x 102, 178 x 102, 203x127 , 216x140	4-18	\$2.80	n/a
	20-900	\$1.40	\$0.070
Medium Paperback 203x203, 216x216, 229x152, 229x216, 234x156, 235x191, 244 x 170	4-18	\$3.80	n/a
	20-900	\$1.40	\$0.120
Large Paperback 254x178, 254x203, 273 x 210, 276x203, 280x216	4-18	\$4.80	n/a
	20-900	\$2.00	\$0.140
Small Hardcover 216x140	18-840	\$7.95	\$0.070
Small Hardcover w/Jacket 203x127 , 216x140	18-840	\$9.95	\$0.070
Medium Hardcover 229x152, 234x156, 203x203, 216x216, 235x191, 244 x 170	18-840	\$7.95	\$0.120
Medium Hardcover w/Jacket 229x152, 234x156, 244 x 170	18-840	\$9.95	\$0.120
Large Hardcover w/o Jacket 254x178, 254x203, 276x203, 280x216	18-840	\$7.95	\$0.140



PRODUCTS & SERVICES PRICING

Current Pricing

TITLE SET-UP FEES | All Markets (US, UK, EU, AU) charged in US Dollars by Lightning Source, Inc.

Format		Price	Notes
Combined Print and E-book Title Set-up: Upload of metadata and print and eBook formats of the same title submitted at the same time into the publisher's IngramSpark account. <i>This is the best title set-up value.</i>		\$49.00	This "Combined Print and E-book Title Set-up" fee shall only apply when one print format (for example, hardcover or paperback) and one electronic format (Epub) of the same title are submitted at the same time. This is considered a single "set up instance". The setup fee is charged at the time both sets of the metadata and files are uploaded and validated within the IngramSpark website. Files must meet the specifications outlined in the <i>IngramSpark File Creation Guide</i> found on the publisher's dashboard on the "HELP" tab.
Print Only Title Set-up		\$49.00	Set-up of a print file format of a title. If a different print format of the same title is added at a later date, it will be considered a new set-up instance and is charged an additional print set-up fee.
eBook Only		\$25.00	Set-up of the eBook file of a title performed separately from the set up instance for a print file. This will be considered a distinct set up instance.

Refund of Title Set-Up Fee: A credit in the amount of \$49 shall be applied as a credit to your account when a "Drop Ship" print order of 50 or more units is shipped, provided this order is shipped within 60 days of the title first being validated by LSI. The print order must be of a single title shipped to one address.

ADDITIONAL FEES | All Markets (US, UK, EU, AU) charged in US Dollars by Lightning Source, Inc.

Charge Description		Price	Notes
Market Access Fee* This fee provides access to Ingram's print and E-Book distribution channels. Charged annually per title setup instance. <i>This fee has been waived during the first year of a title for IngramSpark.</i>		\$0.00	This fee is charged at the time the metadata and files are first uploaded and validated within the IngramSpark website for EACH title set up instance. Thereafter, the market access fee is charged each subsequent twelve month period as determined by the anniversary date of EACH title set-up instance and the LS accounting month
Revisions to Completed Titles This fee is charged when the publisher wishes to upload revised digital files for their print and e-Book titles		\$25.00	Revision Fee is \$25 per book part or \$25 per file upload; this fee also applies when publisher changes their cover lamination choice on completed titles.
Duplex Cover United States Australia Kingdom		Per book printed: \$0.25 \$0.35 £0.20 €0.25	Duplex cover print surcharge
Perforation United States Australia Kingdom		Per page printed: US - \$.0025 per page printed UK - £.0020 per page printed EU - €.0025 per page printed AU - \$.0035 per page printed	Perforation surcharge

*Example #1--A publisher sets up a print and e-book title at the same time by uploading metadata and digital files for both formats. This would be a single title set up instance and the publisher would be charged the \$49 title set-up.

Example #2--A publisher only sets up an e-book file format for a title. The publisher is charged \$25 title set-up fee.

Example #3--A publisher sets up a print-only file for a title and is charged \$49 for title-set-up. A week later the publisher sets up the ebook file for the the same title. The publisher would then be charged \$25 for title set-up.

Printing Service Levels for Publisher Direct Orders

Print pricing quoted below are based on **Economy Service Level** (3-5 business days for paperback books; 7 days for hardcover excluding shipping time).

Please note that Express (2 Business Days) and Rush (1 Business Day) services are also available at a surcharge.

High volume pricing is also available for quantities greater than 2000 copies You can determine fees for Express and Rush service levels as well as High Volume printing on the order screen when placing print orders in IngramSpark or by contacting ingramsparksupport@ingramcontent.com.

US PRINT PRICING | Manufactured in a US print facility and charged in US Dollars by Lightning Source, Inc.

US--Black & White Interior *with Color Cover*

To determine the unit cost use this formula: **cost/unit + (cost/page x # pages)**

Publisher Direct Orders: Orders placed by you, the publisher, and shipped directly to your warehouse, distributor or customer. You place orders from your dashboard within the IngramSpark website. Publisher pays the Print Pricing, handling (\$1.50/order) and the cost of shipping.

Single Title Volume Discount (Economy Service Level): automatically applies when placing an order through the IngramSpark website of a single title in the following quantities: 1-99 units--10%; 100-249 units--15%; 250-499 units--25%; 500-999 units--35%; 1,000-1,499 units--40%; 1,500-1,999 units--45%; 2000+ units--50%

Channel Orders: When retailers and wholesalers order your book from us, we print and ship the order directly to them at a trade discount of the list price as provided by you at time of order is received. The compensation you receive on these orders is as follows: (List Price less trade discount) - Channel Order Pricing. On these orders, you do not pay shipping.

Order Handling Fee <i>Applies on "Drop Ship"orders only</i>		\$1.50/order		Per ship to address & per ship method	
Shipping Fee <i>Applies on "Drop Ship"orders only</i>		Published rates		Publisher selects at time of placing order	
Book Type/Trim Size (in) White/Crème paper choice on some but not all trim sizes Choice of gloss or matte cover finish	Page Count	Publisher Direct Order Print Pricing		Channel Order Print Pricing	
		Cost/Unit	Cost/Page	Cost/Unit	Cost/Page
Small Paperback 4.25 x 7, 4.37x7, 4 x 6, 4 x 7 5.06x7, 5x7, 5x8, 5.25x8, 5.5x8.5, 6x9, 5.83x8.27, 6.14x9.21, 6.69x9.61, 7.5x9.25, 7.44x9.69, 8x8, 8.5x8.5, 8.5x9	18-46	\$1.56	n/a	\$1.48	n/a
	48-106	\$2.52	n/a	\$2.30	n/a
	108+	\$0.90	\$0.015	\$0.90	\$0.013
Large Paperback 6.625x10.25(comic standard),7x10, 8x10, 8x10.88, 8.25 x 10.75, 8.25x11, 8.268x11.693 (A4), 8.5x11	18-46	\$2.18	n/a	\$2.09	n/a
	48-106	\$3.46	n/a	\$3.24	n/a
	108+	\$1.30	\$0.020	\$1.30	\$0.018
Small Hardcover, case/cloth w/o jacket 5x8, 5.5x8.5, 6x9, 6.14x9.21, 6.69x9.61, 8x8, 8.5x8.5, 7.5x9.25	18+	\$6.00	\$0.015	\$6.00	\$0.013
Small Hardcover, case with Jacket 5.5x8.5, 6x9, 6.14x9.21	18+	\$7.55	\$0.015	\$7.55	\$0.013
Large Hardcover, case w/o jacket 7x10, 8x10, 8x10.88, 8.5x11	18+	\$6.00	\$0.020	\$6.00	\$0.018
US--Standard Color 70 Interior <i>with Color Cover</i>				Compare Print Costs	

Pricing below is the same for both <u>Publisher Direct</u> and <u>Channel Orders</u> . <u>Single Title Volume Discount:</u> automatically applies when placing an order through the IngramSpark website of a single title in the following quantities:: 1-99 units--10%; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%; 1,000-1,499 units--30%; 1500-1,999 units--35%; 2000+--40%				Compare what it costs to print the same book in different formats. Also, please use our interactive print calculators located on your dashboard by clicking "HELP"	
Book Type/Trim Size (in) Paper is 70lb White Choice of gloss or matte cover finish	Page Count	Cost/Unit	Cost/Page	Black and White Interior <i>Small Paperback</i>	
Small Paperback 4.25 x 7, 4.37x7, 4 x 6, 4 x 7, 5x7, 5x8, 5.06x7.81, 5.250x8, 5.5x8.25, 5.5x8.5, 5.83x8.27, 6x9, 6.14x9.21, 6.69x9.61, 7.5x9.25, 7.44x9.69, 8x8, 8.5x8.5. 8.5x9	18-46	\$2.15	n/a	\$0.90 per unit:	\$0.90
	48+	\$0.90	\$0.0269	200 pages x \$0.015	\$3.00
Large Paperback 6.625x10.25 (graphic novel), 7x10, 8x10, 8x10.88, 8.25 x 10.75, 8.25x11, 8.268x11.693 (A4), 8.5x11	18-46	\$2.69	n/a	Total per unit:	\$3.90
	48+	\$1.30	\$0.0323	Black and White Interior <i>Large Paperback</i>	
Small Hardcover, case laminate w/o Jacket 5x8, 5.5x8.5, 6x9, 6.14x9.21, 6.69x9.61, 8x8, 8.5x8.5, 7.5x9.25	18+	\$6.00	\$0.0269	\$1.30 per unit:	\$1.30
Small Hardcover with or w/o jacket 5x8, 5.5x8.5, 6x9, 6.14x9.21	18+	\$7.55	\$0.0269	200 pages x\$0.020	\$4.00
Large Hardcover, case laminate 7x10, 8x10, 8x10.88, 8.5x11	18+	\$6.00	\$0.0323	Total per unit:	\$5.30
US--Premium Color Interior <i>with Color Cover</i>				Standard Color 70 Interior <i>Small Paperback</i>	
Pricing below is the same for both <u>Publisher Direct</u> and <u>Channel Orders</u> . <u>Single Title Volume Discount:</u> automatically applies when placing an order through the IngramSpark website of a single title in the following quantities: 1-99 units-- 10% ; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%; 1,000-1,499 units--30%; 1,500+--35%				\$0.90 per unit:	\$0.90
Book Type/Trim Size (in) Paper choice is 70lb White Choice of gloss or matte cover finish	Page Count	Cost/Unit	Cost/Page	200 pages x \$0.0269	\$5.38
Small Paperback 4.25x7, 4x6, 4x7, 5x8, 5.5x8.25, 5.5 x 8.5,	4-18	\$2.00	n/a	Total per unit:	\$6.28
	20-900	\$1.00	\$0.050	Premium Color Interior <i>Small Paperback</i>	
Medium Paperback 6.14 x 9.21, 6.69 x 9.61, 6x9, 8.5x8.5, 8.5x9, 8x8, 7.5x9.25	4-18	\$2.50	n/a	\$1.00 per unit:	\$1.00
	20-900	\$1.00	\$0.090		
Large Paperback 6.625x10.25 (graphic novel), 7x10, 8x10, 8x10.88, 8.25 x 10.75, 8.5x11	4-18	\$2.50	n/a	200 pages x \$0.05	\$10.00
	20-900	\$1.50	\$0.100		
Small Hardcover 5x8, 5.5x8.5	18-840	\$6.00	\$0.050	Total per unit:	\$11.00
Small Hardcover w/Jacket 5x8, 5.5x8.5	18-840	\$7.55	\$0.050		
Medium Hardcover 6.69 x 9.61, 6x9, 6.14x9.21, 8x8, 8.5x8.5, 7.5x9.25	18-840	\$6.00	\$0.090		
Medium Hardcover w/Jacket 6.69 x 9.61, 6x9, 6.14x9.21	18-840	\$7.55	\$0.090		
Large Hardcover 7x10, 8x10, 8x10.88, 8.5x11	18-840	\$6.00	\$0.100	www.ingramspark.com	

UK and EU PRINT PRICING | manufactured by LSI-UK and charged in GBP and EURO
prices below shown exclusive of VAT

UK and EU--Black & White Interior *with Color Cover*

To determine the unit cost use this formula: $\text{cost/unit} + (\text{cost/page} \times \# \text{ pages})$

Pricing below is the same for both **Publisher Direct** and **Channel Orders**.

Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities:: 1-99 units--10%; 100-249 units--15%; 250-499 units--25%; 500-999 units--35%; 1,000-1,499 units--40%; 1,500-1,999 units--45%; 2000+ units--50%

Order Handling Fee	GBP £1.25/order EURO €1.50/order		Per ship to address & per ship method		
Shipping Fee	Published rates		Publisher selects at time of placing order		
Book Type/Trim Size (mm) White/Crème paper choice on some but not all trim sizes Choice of gloss or matte cover finish	Page Count	UK Order Print Pricing		EURO Order Print Pricing	
		Cost/Unit	Cost/Page	Cost/Unit	Cost/Page
Small Paperback 152 x 102, 178 x 108, 178 x 102, 178x111, 178x127, 198x129, 203x127, 203x203, 210x140, 210x148, 216x140, 216x216, 229x152, 229,216, 234x156, 235x191,244x170, 246x189, 203x133	18-46	£1.14	n/a	€ 1.29	n/a
	48-106	£1.78	n/a	€ 1.99	n/a
	108+	£0.70	£0.010	€ 0.80	€ 0.011
Large Paperback 260x168 (graphic novel), 280x210, 297x210, 254x178, 254x203, 273 x 210, 276x203, 280x216	18-46	£1.66	n/a	€ 1.90	n/a
	48-106	£2.62	n/a	€ 2.99	n/a
	108+	£1.00	£0.015	€ 1.15	€ 0.017
Small Hardcover, case/cloth w/o jacket 203x127, 203x203, 216x140, 216x216, 229x152, 234x156, 235x191, 244x170	18+	£4.00	£0.010	€ 4.60	€ 0.011
Small Hardcover, case with Jacket 216x140, 229x152, 234x156	18+	£5.00	£0.010	€ 5.75	€ 0.011
Large Hardcover, case w/o jacket 254x178, 254x203, 276x203, 280x216	18+	£4.00	£0.015	€ 4.60	€ 0.017

UK and EU--Standard 70/105 Colour Interior *with Colour Cover*

Pricing below is the same for both **Publisher Direct** and **Channel Orders**.

Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities::1-99 units--10%; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%; 1,000-1,499 units--30%; 1500-1,999 units--35%; 2000+--40%

Book Type/Trim Size (mm) White-70/105 paper used on all book type/trim sizes. Choice of gloss or matte cover finish	Page Count	UK Order Print Pricing		EURO Order Print Pricing	
		Cost/Unit	Cost/Page	Cost/Unit	Cost/Page
Small Paperback 152 x 102, 178 x 108, 178 x 102, 178x111, 178 x 127, 198 x 129, 203 x 127, 203 x 203, 210 x 140, 210 x 148, 216 x 140, 216 x 216, 229 x 152, 229, 216, 234 x 156, 235 x 191, 244 x 170, 246 x 189, 203 x 133	18-46	£1.58	n/a	€ 1.76	n/a

178x127, 198x129, 203x127, 210x140, 210x148, 216x140, 229x152, 234x156, 235x191, 244x170, 246x189, 203x133, 203x203, 216x216, 229x216	48+	£0.70	£0.0183	€ 0.80	€ 0.0194
Large Paperback 260x168 (graphic novel), 273 x 210, 280x210, 297x210, 254x178, 254x203, 276,203, 280x216	18-46	£2.19	n/a	€ 2.33	n/a
	48+	£1.00	£0.0247	€ 1.15	€ 0.0280
Small Hardcover, case laminate w/o Jacket 203x127, 216x140, 229x152, 234x156, 244x170, 203x203, 216x216, 235x191	18+	£4.00	£0.0183	€ 4.60	€ 0.0194
Small Hardcover with jacket 203x127, 216x 140, 229x152, 234x156	18+	£5.00	£0.0183	€ 5.75	€ 0.0194
Large Hardcover, case laminate 254x178, 254x203, 276x203, 280x216	18+	£4.00	£0.0247	€ 4.60	€ 0.0280

UK and EU--Premium Colour Interior *with Colour Cover*

Pricing below is the same for both **Publisher Direct** and **Channel Orders**.

Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities: 1-99 units--10%; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%; 1,000-1,499 units--30%; 1,500+--35%

Book Type/Trim Size (mm) White paper (105gsm) choice on all sizes Choice of gloss or matte cover finish	Page Count	UK Order Print Pricing		EURO Order Print Pricing	
		Cost/Unit	Cost/Page	Cost/Unit	Cost/Page
Small Paperback 178 x 108, 152 x 102, 178 x 102, 203x127, 210x140, 216x140	4-18	£1.40	n/a	€ 1.60	n/a
	20-900	£0.70	£0.035	€ 0.80	€ 0.040
Medium Paperback 203x203, 235x191, 229x216, 216x216, 229x152, 234x156, 244 x 170	4-18	£1.80	n/a	€ 2.10	n/a
	20-900	£0.70	£0.060	€ 0.80	€ 0.070
Large Paperback 260x168 (graphic novel), 254x178, 254x203, 273 x 210, 276x203, 280x216	4-18	£1.80	n/a	€ 2.10	n/a
	20-900	£1.00	£0.070	€ 1.15	€ 0.080
Small Hardcover 216x140	18-840	£4.00	£0.035	€ 4.60	€ 0.040
Small Hardcover w/Jacket 203x127, 216x140	18-840	£5.00	£0.035	€ 5.75	€ 0.040
Medium Hardcover 229x152, 234x156, 203x203, 216x216, 235x191	18-840	£4.00	£0.060	€ 4.60	€ 0.070
Medium Hardcover w/Jacket 229x152, 234x156, 203x203, 216x216, 235x191	18-840	£5.00	£0.060	€ 5.75	€ 0.070
Large Hardcover w/o Jacket 254x178, 254x203, 273 x 210, 276x203, 280x216	18-840	£4.00	£0.070	€ 4.60	€ 0.080

AU Print Pricing | manufactured by LSI-Australia and charged in AUD exclusive of GST

AU--Black & White Interior *with Colour Cover*

To determine the unit cost use this formula: **cost/unit + (cost/page x # pages)**

Pricing below is the same for both **Publisher Direct** and **Channel Orders**.

Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities: 1-99 units--10%; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%; 1,000-1,499 units--30%; 1,500+ units--35%

Order Handling Fee	\$2.00/order <input type="checkbox"/>	Per ship to address & per ship method	
Shipping Fee	Published rates	Publisher selects at time of placing order	
Book Type/Trim Size (mm) White/Crème paper choice on some but not all trim sizes Choice of gloss or matte cover finish	Page Count	AU Order Print Pricing	
		Cost/Unit	Cost/Page
Small Paperback 152 x 102, 178 x 108, 178 x 102, 178x111, 178x127, 198x129, 203x127, 203x203, 210x140, 210x148, 216x140, 216x216, 229x152, 229x216, 234x156, 235x191, 244x170, 246x189, 203x133	18-46	\$2.32	n/a
	48-106	\$3.50	n/a
	108+	\$1.45	\$0.019
Large Paperback 280x210, 297x210, 254x178, 254x203, 273 x 210, 280x216	18-46	\$3.19	n/a
	48-106	\$4.87	n/a
	108+	\$1.95	\$0.027
Small Hardcover, case/cloth w/o jacket 203x127, 216x140, 229x152, 234x156, 244x170	18+	\$7.95	\$0.019
Small Hardcover, case with or w/o Jacket 216x140, 229x152, 234x156	18+	\$9.95	\$0.019
Large Hardcover, case w/o jacket 254x178, 254x203, 276x203, 280x216	18+	\$7.95	\$0.027
AU--Standard 70/105 Colour Interior with Colour Cover			
Pricing below is the same for both Publisher Direct and Channel Orders . Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities: 1-99 units--10%; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%; 1,000-1,499 units--30%; 1500+ units--35%;			
Book Type/Trim Size (mm) White/Crème paper choice on some but not all trim sizes Choice of gloss or matte cover finish	Page Count	AU Order Print Pricing	
		Cost/Unit	Cost/Page
Small Paperback 152 x 102, 178 x 108, 178 x 102, 178x111, 178x127, 198x129, 203x127, 216x140, 210x148, 229x152, 234x156, 235x191, 244x170, 246x189, 203x133, 203x203, 216x216, 229x216	18-46	\$3.13	n/a
	48+	\$1.45	\$0.0344
Large Paperback 280x210, 297x210, 254x178, 254x203, 273 x 210, 276x203, 280x216	18-46	\$4.10	n/a
	48+	\$1.95	\$0.0441
Small Hardcover, case laminate 203x127, 216x140, 229x152, 234x156, 244x170, 203x203, 216x216, 235x191	18+	\$7.95	\$0.0344
Small Hardcover with or w/o jacket 203x127, 216x 140, 229x152, 234x156	18+	\$9.95	\$0.0344
Large Hardcover, case laminate 254x178, 254x203, 276x203, 280x216	18+	\$7.95	\$0.0441
AU--Premium Colour Interior with Colour Cover			

Pricing below is the same for both **Drop Ship** and **Channel Orders**.

Single Title Volume Discount: automatically applies when placing an order through the IngramSpark website of a single title in the following quantities: 1-99 units--10%; 100-249 units--15%; 250-499 units--20%; 500-999 units--25%; 1,000-1,499 units--30%; 1,500+--35%

Book Type/Trim Size (mm) White paper (105gsm) choice on all sizes Choice of gloss or matte cover finish	Page Count	AU Order Print Pricing	
		Cost/Unit	Cost/Page
Small Paperback 178 x 108, 152 x 102, 178 x 102, 203x127 , 216x140	4-18	\$2.80	n/a
	20-900	\$1.40	\$0.070
Medium Paperback 203x203, 216x216, 229x152, 229x216, 234x156, 235x191, 244 x 170	4-18	\$3.80	n/a
	20-900	\$1.40	\$0.120
Large Paperback 254x178, 254x203, 273 x 210, 276x203, 280x216	4-18	\$4.80	n/a
	20-900	\$2.00	\$0.140
Small Hardcover 216x140	18-840	\$7.95	\$0.070
Small Hardcover w/Jacket 203x127 , 216x140	18-840	\$9.95	\$0.070
Medium Hardcover 229x152, 234x156, 203x203, 216x216, 235x191, 244 x 170	18-840	\$7.95	\$0.120
Medium Hardcover w/Jacket 229x152, 234x156, 244 x 170	18-840	\$9.95	\$0.120
Large Hardcover w/o Jacket 254x178, 254x203, 276x203, 280x216	18-840	\$7.95	\$0.140